

**ARTICLES OF INCORPORATION
UNDER THE
GENERAL NOT FOR PROFIT CORPORATION ACT**
(These Articles Must Be Filed in Duplicate)

(Do Not Write in This Space)

Date Paid 12-8-65
Filing Fee \$ 10.00
Clerk dm

To PAUL POWELL, Secretary of State, Springfield, Illinois.

We, the undersigned,

(Not less than three)

Name	Number	Street	Address City	State
Robert D. Hayes		Kelsey Road	Barrington, Illinois	
Edna H. Hayes		Kelsey Road	Barrington, Illinois	
J. Douglass Kirk		Kelsey Road	Barrington, Illinois	

being natural persons of the age of twenty-one years or more and citizens of the United States, for the purpose of forming a corporation under the "General Not For Profit Corporation Act" of the State of Illinois, do hereby adopt the following Articles of Incorporation:

1. The name of the corporation is: Sales Analysis Institute Foundation of Illinois
2. The period of duration of the corporation is: Perpetual
(Please state "perpetual" or a definite number of years)
3. The address of its initial Registered Office in the State of Illinois is: Kelsey Road P.O.Box 575 Street
in the of Barrington (60010) County of Lake and
(Zone)
the name of its initial Registered Agent at said Address is: Robert D. Hayes
4. The first Board of Directors shall be 3 in number, their names and addresses being as follows:
(Not less than three)

Name	Number	Street	Address City	State
Robert D. Hayes		Kelsey Road	Barrington, Illinois	
Edna H. Hayes		Kelsey Road	Barrington, Illinois	
J. Douglass Kirk		Kelsey Road	Barrington, Illinois	

5. The purpose or purposes for which the corporation is organized are:

To contribute to effective research and development in the science and art of communication. To teach and promote better understanding between human beings.