

That is 2 more years of exports comparable to 1966 to be followed by 3 years of exports being tapered roughly at 33 percent a year until the flow is stopped entirely from Federal lands.

Gentlemen, the economists tell me there are still 145,000 to 150,000 timber industry jobs in Oregon, Washington, and California. That is quite a payroll.

The money that produces in taxes for this country, the secondary or service industry payrolls that generates, the people it provides our country are the basic backbone of this Nation. Don't allow us to sell it out.

If we came to you today asking for hearings on whether or not we should sell the Boeing Aircraft Co. works to the Japanese, you would hear such a roar from the Nation, that any such plan would be stopped dead in its tracks.

Yet, what is Boeing? It is 30 percent less jobs, at its peak, than our wood products industry has at its low point. It is an exotic, exciting industry with a great future. So is our timber industry, with exciting chemical and fiber development, and with a future not even dreamed of yet. It is everything to the Northwest and it is a great deal to the country as a whole.

When the time comes that this Nation must go abroad for its raw materials; when the time comes that we must seek our softwoods, not the hardwoods alone, from South America or the South Pacific, and the Nation looks to see what has happened to our own wood supply, the greatest developed forest complex in the world, I don't want to have in my record anywhere anything but firm opposition to these policies practiced today which are selling those resources out.

I want to thank you, and I would like to ad lib two or three comments which I think might be helpful.

Senator MORSE. Go right ahead.

Mr. FORD. I have been in Japan from one to three times per year for the last 6 years. I have been to their sawmills, their plywood plants, I have been to their steel mills, their electronic plants, and many other plants too numerous to mention.

The Japanese are very smart, astute traders. They are a trading nation. These trading companies appear to work together among themselves and their policies set by themselves and by the government set up the equivalent of some of the strongest cartels.

My proposal will maintain our own present payrolls and economic communities. It is my very firm conviction that the Japanese will import our finished lumber, if and when they really need it. Our mills, American mills, can cut lumber to exacting Japanese specifications and standards delivered to Japan for less or not to exceed the present price the Japanese people are paying for logs imported into Japan, manufactured and distributed to the users.

I would like to add further that our President several times has served notice on industry that if we do not develop jobs, the Government will have to. We have jobs, and I think these jobs should be made secure. Thank you.

Senator MORSE. Mr. Ford, anyone reading the transcript of these hearings will know how accurate was my description of you as an industrial statesman. I mean no flattery when I tell you that this is a very well reasoned, powerful document in support of the position