produced the record to the committee on, that many of them worked for 35 and 40 cents an hour, and still the Senate of the United States and the House of Representatives did not choose to do anything

about it.

We would like to close by stating that we do agree that the Federal Government has a deep responsibility for examining the impact of log exports and other policies which can in fact by their abuse endanger the long-range survivial of the Northwest's forestry resource and industry. In discharging this responsibility, we agree with those who urge a hard look at the short-range ramifications of log exports. But we urge you to do this soberly while giving even greater weight to the long-range well-being of the regional forestry economy, its workers, and the various facets of the public interest.

That is the end of my written statement. I have been here all day. I listened to many of the comments made by the various lumber industries, and I am glad that they are really interested in the workers' jobs, but I want to say to this committee that any time they can buy a new machine and replace 10 or 15 men, they don't think anything of the worker. They put in the machine, because it makes more money

for them.

I think that most of the industry people that have testified here before you are here for only one reason, to increase their profits, and I think that when the yearly profits of the industry are completed for 1967, we will be able to show to you that any of these lumber industries

have made tremendous profits in 1967.

Mr. Chairman, I would like to refer you to, I am not going to read it, but I would like to refer you to a letter that is in the House of Representatives which was addressed to Julia Butler Hansen, Congresswoman from Washington State, on September 30, 1966, which also is a little more in detail, having had a little more time to prepare it, but there were some remarks here as to what Japan buys.

Senator Morse. May I say, Mr. Hartung, when you get through discussing it, I would be glad to insert it in the record of this hearing.¹

Mr. Hartung. You can have this one if you would like. It was produced in November of 1966.

Senator Morse. Let the record show that this or any other material the witness wishes to insert in the record, will follow his testimony.

Mr. Hartung. Prior to the export of logs to Japan, there has been a lot of talk about Alaska shipping cants. We shipped cants for many years in the ports of Portland and Washington.

I don't know just how we stopped them, but that was a great business at one time, shipping cants to Japan. Now, some people have testified

that that is what we should do in Oregon.

I asked the people that worked up there, I said, what do they do with the slabs. They go into the burning. They put the slab off on the

side. They don't do anything with it.

The trouble with most of these mills that are going broke today, gentlemen of the committee, they are either old fashioned, they are out of date, or they have put themselves in a place where there is no timber available. Most of the timber today is trucked, and trucking is very expensive.

¹ The material referred to was not received in time for insertion in the printed record.