



NATIONAL ASSOCIATION OF HOME BUILDERS

National Housing Center

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LLOYD E. CLARKE
PRESIDENT

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The Honorable Wayne Morse
Subcommittee on Retailing, Distribution,
and Marketing Practices
Select Committee on Small Business
United States Senate
Washington, D. C.

Dear Senator Morse:

For your record in your hearings on the impact of increasing log exports on the economy of the Northwest and the Nation, I am enclosing herewith a copy of a letter sent a short while ago to the Secretary of the Department of Agriculture.

This letter expresses the viewpoint of the home building industry and urges Secretary Freeman to take whatever actions are necessary to minimize the impact of Japanese log buying now and in the future.

The Secretary did not reply to this letter but we did receive a response on his behalf from the Deputy Chief of the Forest Service, Mr. M. M. Nelson. This is enclosed for your further information.

In addition, I am enclosing a statement of Dr. Michael Sumichrast, the chief economist of our Association, in which he provides an analysis of our future housing demands. He concludes that America's annual housing needs require a yearly production level of 2 million units in 1970 and 2,500,000 in 1980 (see Table 1 in the attached statement). At the same time, annual housing needs will require 500,000 rehabilitated housing units in 1970 and 700,000 in 1980. The statement provides your Committee with further statistics on housing requirements and needs.

With this letter, in a separate package, for the information of Committee Members, I am forwarding to your Committee offices ten copies of two publications of our Association which bear upon housing