

LOG-EXPORTING PROBLEMS

TUESDAY, JANUARY 23, 1968

U.S. SENATE,
SUBCOMMITTEE ON RETAILING,
DISTRIBUTION, AND MARKETING PRACTICES,
SELECT COMMITTEE ON SMALL BUSINESS,
Washington, D.C.

The subcommittee met, pursuant to recess, at 9:50 a.m. in room 4221, New Senate Office Building, Senator Wayne Morse (chairman of the subcommittee), presiding.

Present: Senators Morse and Hatfield.

Also present: Representative John R. Dellenback, U.S. Representative from the Fourth District of Oregon; Representative Wendell Wyatt, U.S. Representative from the First District of Oregon; Representative Howard W. Pollock, U.S. Representative at large from Alaska; Raymond D. Watts, Associate General Counsel; and Herbert L. Spira, Counsel.

Senator MORSE. The hearing will come to order.

Mr. Hagenstein, will you come forward and take the witness chair to supplement your previous testimony.

When you were on the witness stand before, the chairman asked you to prepare certain material and data for the record, and I have been advised that that material has been prepared. Would you care to comment for the record as to the nature of the material and offer it for introduction in the record.

**STATEMENT OF W. D. HAGENSTEIN, EXECUTIVE VICE PRESIDENT,
INDUSTRIAL FORESTRY ASSOCIATION, PORTLAND, OREG.—
Resumed**

Mr. HAGENSTEIN. Mr. Chairman, during the previous statement which I made before this committee at the opening of these hearings on January 16, I made reference to the increasing values of No. 2 hemlock logs which are the principal logs that the Japanese are buying, and made reference to the fact that the Industrial Forestry Association, my employer, has been collecting data on log sales transactions for a period of 4½ years, and that these data are segregated between domestic sales and export sales, and I have here, because they have just come off the machine 2 days ago, three tabulations which I would like to ask be included in the record, and with your permission to make a very brief explanation of what they contain.

These tabulations report log sales and purchases for three districts in the Pacific Northwest, the Puget Sound District, the Grays-Willapa