

Harbors District, and the Columbia River District, and they include in the fourth quarter of 1967, for example, in the Puget Sound District, transactions covering 484,731 individual logs, which sold for \$14,211,617.94.

They include for the Columbia River District 554,269 logs which sold for \$12,521,281.01.

For the Grays-Willapa Harbor District they include 241,743 logs which sold for \$8,026,935.12.

I would like to include, along with these tabulations for the record, a map to show the areas that are included in these districts. The map outlines the geographical boundaries of these districts. These data are collected by the Industrial Forestry Association under a contract arrangement with people who buy and sell logs, under which contract the people who are engaged in such transactions are obligated to send to us an actual copy of every invoice covering such transactions. These invoices must include, before they can be used in the compilation, the species, the number of logs, the volume, the grade, the price per unit, the place and date of sale, and the designation as to whether the transaction was a domestic or export sale. I say without being immodest that these data are the best of their kind which have ever been compiled in the whole history of our industry, and they show very definitely the great disparity between the domestic water sale and the export prices which are the prices that the Japanese trading companies and the others buying for the Japanese are paying for logs in the Pacific Northwest in these three districts that I have enumerated, which is the part of our region where the biggest share of the log export business has been occurring for the last four and a half years since these data have been collected.

Now, just to give one or two examples to show what the comparisons are, let me just take, and I haven't studied these in detail because there are some details I haven't had time to look at in the last 2 days sitting here in these hearings, but the No. 2 hemlock log is the principal log the Japanese are buying, and let's just take—well, I will let you select the district, which one would you like to have me use, Puget Sound—

Senator MORSE. It doesn't make a bit of difference.

Mr. HAGENSTEIN. All right, I will take the one at the top, Puget Sound.

The domestic price in the fourth quarter of 1967 for No. 2 hemlock log, domestic water sale shows a weighted average price for that grade of \$56.13 per thousand. That comes from a range, because these data show the ranges for all these transactions, of \$35 to \$80. Now, let's take the same grade and species of log in the export sale category. For the fourth quarter of 1967, the Puget Sound District, the same one, \$82.92. You can go through these on the other districts and you can go through them for every species, and you will find similar disparities.

I would like to say that Mr. Houlihan in testifying before this committee in behalf of the Japanese Lumber Importers Association