

suggested that our data did not reflect adequately the differential. He said, for example, that he thought that there might be a difference of \$5 to \$6 a thousand, maybe up to \$10 in some instances between the domestic and the export price for the same grade, and the difference represented the extra cost of sorting these logs for the exporters, because they like to sort them out and resort them and pick out the best of the grade and to sort them out by size for facility in bundling for loading on the ships and what not.

I mean there is an advantage in having round logs of the same size together instead of mixing them up with all sizes, for getting maximum efficiency out of the stowage on the vessel.

Well, our data disclosed that the differential really is anywhere from \$25 to \$30 a thousand, which is far in excess of what he said.

Now, in fairness to him, I don't think he has had an opportunity to study these data in detail. He doesn't have the personal familiarity with our region and what the exporters do in this sorting and resorting to get these logs into the hands of the people that are going to take them to Japan. I will be glad to answer any questions you may have on these, Mr. Chairman, but I think the data are rather self-explanatory.

Senator MORSE. Let the record show that the exhibits, tables, the listing of data as described by the witness will be received into the record as a part of the case he has previously presented in behalf of his association.

The map referred to by the witness will be incorporated into the record. When the record is published in printed form as this record will be, it is the chairman's hope that it may be possible to include the map in the permanent record, although it cannot be included in the transcript record.

(The map and district log sales analyses referred to follows:)