

Representative DELLENBACK. Is it safe to suggest that from that group will come some of the members of the February 20 negotiating team?

Mr. NEHMER. It is not speculation that we will have industry members. The question is whether perhaps some of the industry representatives who may not be on this mission will be coming to Japan separately. That I do not rule out at all. The fact that this large group will be in Japan should certainly make it possible for them to serve in two capacities; first, their own private industry mission and, second, to be part of the government-to-government talks.

Representative DELLENBACK. I am personally very pleased to hear your comments that this is evidently something you are counting on, having industry deeply involved, as you commented earlier in today's testimony.

Mr. NEHMER. This is not, I should say, unique, Mr. Dellenback, with regard to this particular problem. We do seek industry advice and expertise on various problems of a similar nature..

Representative DELLENBACK. I do not in any way mean to imply differently. It is just that the point has been touched on earlier that there has been some question as to what part industry was to play in the February 20 negotiations. We know that in the December negotiations with the Japanese, industry was involved in an advisory capacity but was not directly involved. It is against this background that I push the question of industry being directly involved in this particular instance.

One more question on that, will industry have a voice in the selection of its own representatives in this negotiation or will the selection of who industry will have speaking for it be made by governmental members of the team?

Mr. NEHMER. Well, with this large number of people involved, certainly 19 to 20 people, not all of these individuals could, obviously, be members of the delegation. The procedure that will be used and how to select the few that will participate, I just couldn't say. I assume we will seek the recommendations of the different groups in the industry and some of us, particularly those from the Forest Service and the BLM, will have firsthand knowledge and dealings with these people who will make their recommendations. It will have to be an industry operation, Mr. Dellenback. Perhaps when Mr. Greenwald testifies a little later, he can shed some further light on it.

Representative DELLENBACK. I can see Mr. Greenwald shrink lower and lower in his chair in the back of the hearing room as these questions are all left to be asked of him.

We await his participation.

Do you have anything further that you would add relative to the comment that you made near the top of page 3, where you say a sustained promotion effort on the part of industry and Government could go far in the continued improvement of our product exports to Japan.

Do we have any problems here in the way of being able to get our product into the Japanese market? Are there cartel restrictions? Are there trading company restrictions or the like that need to be surmounted by legislation, possibly, or need to be surmounted by negotiations, or is the Japanese market in fact available on a free and open basis to our industry people?