

artificial distinction between trade and investments. And they were speaking in terms of trade solely. There are certain areas in which they have not completely liberalized their investment policies, and we are pressing them on every occasion to do that, including this meeting that will be going on this week in Honolulu.

Senator HATFIELD. Mr. Chairman, I only have one or two more brief questions.

Senator MORSE. Go ahead.

Senator HATFIELD. I am sorry to have taken so long.

Why do you feel that, on the top of page 9, that there is this contradiction that the Japanese tell you, or the agency—let's put it this way, strike that. That the Japanese market is available to the American processor, if he will meet their specifications in quality requirements. And then they tell you, according to your testimony, they asserted that the U.S. mills are not producing competitively the product they wish to buy, and yet we have overwhelming evidence from the witnesses of the American industry, lumber industry, that they are willing and anxious to mix lumber production at any specifications the Japanese wish and to engage in competitive bid and market for them. Why do we get this complete contradiction?

Mr. GREENWALD. Senator, it mystifies me, and the only way I can see to resolve it is to get them together and have kind of a confrontation and see if we can't find the answer to the problem. That is why we are so eager to promote this mission to Japan, the mission the Japanese themselves suggested, to try to examine this point.

Senator HATFIELD. By that I interpret they actually will have a confrontation with our own lumber-timber representatives who are on this mission with you; there will be an actual opportunity to have physical confrontation where there can be a give and take with speakers from our side in the lumber industry and not just counselors sitting in the anteroom.

Mr. GREENWALD. We are talking about two different missions. Let's not use the word "confrontation." Diplomatically, it is not a good word.

Senator HATFIELD. I was only using it because I want to agree with your nomenclature.

Mr. GREENWALD. I didn't want to put it as an adversary proceeding, but an opportunity to exchange views.

Senator HATFIELD. I understand.

Mr. GREENWALD. In the first instance, what we are trying to organize, and we have been working very closely with the industry on this, and I think it is pretty well along now, is an industry-to-industry mission alone, which will go over and discuss these matters. But, as Mr. Nehmer said also in connection with the meeting on the 20th, which is an intergovernmental meeting, we will also have industry advisers on the delegation who will be in the room and participate in the discussions.

Senator HATFIELD. So that their comments and responses and challenges, objections, and whatever that came into it, come into the give and take of the negotiations, you will have the expertise of these lumber people actually at your elbow?

Mr. GREENWALD. Yes, sir.

Senator HATFIELD. This is an important thing, I believe, that is vital to the success of that 20th meeting.