

Representative DELLENBACK. So then we understand it is not just merely another discussion meeting—and I don't mean to be critical of past meetings or to be frowning on meetings into the future—but this is not a meeting to agree to hold further meetings, it is a meeting that has one of its firm objectives to find solutions, hopefully, at those meetings, which will be of interest to both sides?

Mr. GREENWALD. This is the way we are going into it.

Representative DELLENBACK. The objectives that you cover on page 9, and then, Mr. Secretary, six in number, I again assume are not mutually exclusive, that you aren't thinking of one, and if you take one you are not going to take the other five, or if you take five you are not going to take the first four?

Mr. GREENWALD. That is right.

Representative DELLENBACK. Then I direct your joint attention to point No. 2, whatever we may do on point one, expanding the sale, whatever we may do on three, broadening the areas, and the others there remain, this very acute No. 2; namely, assuring that log purchases from the United States do not deprive U.S. producers of log supplies needed to maintain their economic health and well-being. No matter what we agree on the first, third, fourth, fifth, and sixth, no matter what we may do with the balance-of-trade improvement under the others, How are we going to go about solving No. 2, as you see it?

Mr. GREENWALD. I think the main technique or mechanism for doing that is as Mr. Cliff alluded to in his testimony this morning—that if we can work on a number of these elements and achieve the better mix that we talk about, as between the logs and the finished lumber, this will also be a major factor in achieving that objective.

Representative DELLENBACK. I recognize that you are still some weeks away from the conference itself, and so I recognize there will be need to be further discussions and you will have to firm up specific points in the U.S. position, but are you able to state at this point, when you talk about this better mix, what you are going to use as the springboard from which the mix will move forward? Are we talking about round logs purchases at the 1966 level, and in a mix above that? Are we talking about round log purchases at the 1967 level, and a mix above that? Are we talking about a mix from the very beginning so that there will be no round log purchases, as a base, but we start a mix right from the first board foot? Or are we talking about the 1968 level, and then a mix above that?

Mr. GREENWALD. I am sorry, Mr. Congressman, I hope you will understand, the executive agencies have not yet developed their thinking on the problem to such a degree of precision and I don't know whether the solution will come out in exactly that form or not. We really haven't, as you suggest, had the opportunity to go into it in that kind of detail.

Representative DELLENBACK. As I indicated in my question, I recognize you have many discussions to hold.

Mr. GREENWALD. Perhaps it may not be the best negotiating technique.

Representative DELLENBACK. I stop the questioning at this stage on that particular point, but I would like to add a firm statement on my own as one member of the legislative branch, the hope that I would