

We are talking about the case of the American people here when we are talking about preserving and conserving these forests for future generations.

Continue the present policy and you will walk out on that trusteeship obligation.

Now, I certainly want to say if you go in there and don't make that clear, you are not going to sell them a foot of lumber. They are going to say: "All right, fine, we will continue to take the logs."

I am sorry, I find myself in such disagreement with your testimony tonight, but I do. I hope that upon reflection the State Department will change what I am sorry to say I believe is an attitude that they presently have in mind in regard to these negotiations that will not produce any help from the industry in my State. If that is so, the delegation will have to seek other avenues to get that protection, and we will surely try. Thank you very much.

(A supplementary letter from the Department of State, responding to a separate written inquiry by Senator Morse about softwood lumber prices at retail in Japan, was subsequently received, as follows:)

DEPARTMENT OF STATE,
Washington, D.C. February 6, 1967.

Hon. WAYNE MORSE,
Chairman, Subcommittee on Retailing, Distribution and Marketing Practices,
Select Committee on Small Business, U.S. Senate, Washington, D.C.

DEAR MR. CHAIRMAN: I have received for reply your letter of January 17 to Mr. Worthington requesting information on retail prices in Japan for products manufactured from softwood logs. Our staff advised Mr. Spira earlier that we had received your request and had asked the American Embassy in Tokyo to furnish as soon as possible retail price information for specified dimensions of softwood lumber and softwood plywood, or the nearest approximation to the specified dimensions.

In response, our Embassy has furnished the following retail price information for various specifications of wood products which approximates the dimensions requested by you:

1. Retail prices per cubic meter on a cash basis quoted by a leading Tokyo retailer on representative size softwood lumber.

A. Hemlock sawn in Japan:

Yen 36,000 (\$100.00),
Top Grade: "clear 4 sides"
Yen 31,000 (\$86.11),
Medium Grade: "First class with a few small knots each side"
Yen 20,000 (\$55.56),
Lowest Grade: "second class"

Remarks:

- (1) Standard sizes available: 10.5 centimeters X 10.5 centimeters X 3 meters: 4.5 CM. X 4CM. X 4M: and 10 CM. X 4 CM X 4 M.
- (2) Price per cubic meter is the same for all sizes.
- (3) Eight grades to each size: clear 4 sides: clear 3 sides: clear 2 sides: clear one side: first class with a few small knots: first class with small knots: first class: and second class.

B. Hemlock sawn in Canada:

Yen 28,000 (\$77.78), "clear" grade.
Yen 23,000 (\$63.89), "not clear" grade.

Remarks:

- (1) Standard sizes available: 4' X 4' X 20', 13' or 10': 3.5' X 3.5' X 20', 13' or 10'.
- (2) Price per cubic meter is the same for all sizes.
- (3) Only two grades for each size: "clear" and "not clear".

C. Spruce sawn in Alaska:

Yen 60,000 (\$166.67),
Grade: "clear"

Remarks: Standard sizes: 30 CM. X 15 CM. X 4 Meters or 3 Meters.