

to foreign visitors, either throughout the year, or during periods of low occupancy.

The Hilton Hotels Corporation telegraphs it will: (1) Develop specific group tour package programs for the summer months in cities of interest to foreign travelers at even greater discounts than Hilton's present Visit USA rates which reflect twenty-five to forty percent discounts. These cities are: New York, Buffalo, Washington, Boston, Detroit, Chicago, Denver, Dallas, Houston and Los Angeles. (2) Extend existing Visit USA rates through 1969 in 60 hotels in 52 cities. (3) Establish a Visit USA group tour rate of \$5 per person in twin-bedded accommodations at the New Yorker Hotel in New York City. Hilton Hotels Corporation has approximately 30,000 hotel rooms which will be available under its discount plan.

Realty Hotels Inc., will make price concessions at the Biltmore, Roosevelt and Commodore Hotels in New York City in addition to special Visit USA tariff rates for 1968 previously posted. The Corporation will offer a further reduction, or commission to its operators, of 10% on groups of 15 to 50 persons and 15% on groups of 50 or more persons. These reductions will apply on special reduced Visit USA rates published some months ago. This means that groups of 50 or more will enjoy a reduction of approximately 50% off regular rates. Additionally, Realty Hotels Inc. plans to make its net group rates available to tour operators on a 10% commission allowance for individuals traveling independently on package tours. Realty Hotels Inc. is also prepared to make 2,000 of its 5,000 air-conditioned rooms available to travelers from overseas at the special rate of \$6 per person, basis two in room, during the period June 20 to September 8, 1968. These rooms will have a value up to \$27.95 at the Commodore, Biltmore and Roosevelt Hotels.

The Hotel Corporation of America telegraphs that it is initiating in all HCA Charter House Motor Hotels and Hotels America a discount plan extending to foreign visitors a 25 percent discount on rooms, beginning June 1 and carrying through September 30, 1968. This discount will affect 4,525 hotel and motel rooms.

Knott Hotels Corporation telegraphs that it will offer at the Hotels Berkshire and Westbury in New York City a 25% discount on all room rates during July and August to all qualified foreign tourists. Approximately 300 rooms per day will be available under Knott's discount plan.

Loew's Hotels advises the Task Force that it will give a 15 percent discount off established rates offered to tour operators at the