

so it may well be that there is a large percentage that fall into that second month category.

Again I reiterate as far as we are concerned the approach would be I think objectionable if you pick any number of days.

Mr. VANIK. In other words, you object to any exemption? Your position is one that any kind of limitation at all would be objectionable and you don't want to consider the problem that we are in and recognizing our efforts to try to legislate within a workable framework, something that the industry can live with and something that will help solve the problem, so your position is, if I understand your position correctly, you would oppose an exemption of only 30 days.

Is that correct, then?

Mr. QUINN. I think consistent with the philosophy set forth in our statement that the objective of reducing the balance-of-payments deficit in the tourist area can be attained without imposing any restrictions, so since we would not find any restrictions acceptable exemptions from that wouldn't appear to be consistent with our objective.

Mr. VANIK. Your position then is that you just take a completely negative attitude and say that anything at all would be objectionable?

Mr. QUINN. I think we are taking the completely positive attitude in saying the solution to the problem of reducing the deficit is to increase tourism here.

Mr. VANIK. That is not realistic. We can't do that this year. You know that. It is a completely unrealistic position to expect that increasing tourism in the time that we are talking about would help in any way to solve the immediate problem.

We are faced with a critical problem and, while we encourage tourism here—we want to do all these things—yet in doing those things we can't possibly get that kind of development of tourism in any kind of schedule to meet the critical problem that confronts this committee.

I think it is unrealistic.

Mr. QUINN. If I may, sir; I think the solution has to be on a long-range basis regardless of how you approach it. In other words, saving \$500 million this year might consist of considerably more than that next year and the years ahead, so our approach is we have to evaluate the role of tourism in the economy in an attempt to accelerate our positive solution to it.

Mr. VANIK. I was only trying to be helpful. I was only trying to find some way in which we could find something that the industry could live with which would yet meet some of the goals sought and meet some of the problems that the administration is faced with.

I am very disappointed to find that your industry officially takes the position it opposes everything and makes no real constructive effort to help us and guide us other than to tell us we should do other things to increase tourism or reduce the importation of certain things or other products or approach this problem through other ways.

One travel agent said:

Why, it is terrible that you should impose restrictions on travel and let Scotch whiskey come in without paying more taxes.

And I had reminded him that that is the only way some people travel. They can't go abroad.