

DEPARTMENT OF DEFENSE CONTRACT PRICING PROPOSAL		Form Approved Budget Bureau No. 22-R100	
This form is for use when submission of cost or pricing data (see ASPR 3-807.3) is required		PAGE NO.	NO. OF PAGES
		1	8
NAME OF OFFEROR		SUPPLIES AND/OR SERVICES TO BE FURNISHED	
Doe Corporation		Product X	
HOME OFFICE ADDRESS		QUANTITY	
Washington, D. C.		2,000,000 lbs.	
DIVISION(S) AND LOCATION(S) WHERE WORK IS TO BE PERFORMED		TOTAL AMOUNT OF PROPOSAL	
New York Division		\$704,500	
		GOVT SOLICITATION NO.	
		RFP XYZ-1	
COST ELEMENTS		PROPOSED CONTRACT ESTIMATE	
		TOTAL COST ¹	UNIT COST ² (Per 100 lbs.) REFERENCE ³
1. DIRECT MATERIAL ⁴ a. OTHER MATERIAL ⁵	a. PURCHASED PARTS ⁵		
	b. SUBCONTRACTED ITEMS ⁶		
	(1) RAW MATERIAL ⁷	260,000	13.00 Schedule A Schedule A1
	(2) STANDARD COMMERCIAL ITEMS ⁸	25,000	1.25 Schedule A Schedule A1
	(3) INTERDIVISIONAL TRANSFERS (at other than cost) ⁹		
	2. MATERIAL OVERHEAD ¹⁰		
	3. INTERDIVISIONAL TRANSFERS AT COST ¹¹		
	4. DIRECT ENGINEERING LABOR ¹²		
	5. ENGINEERING OVERHEAD ¹³		
	6. DIRECT MANUFACTURING LABOR ¹⁴	48,580	2.43 Schedule B
	7. MANUFACTURING OVERHEAD ¹⁵	55,400	2.77 Schedule B
	8. OTHER COSTS ¹⁶	126,215	6.31 Schedule B
	9. SUBTOTALS	515,195	25.76
	10. GENERAL AND ADMINISTRATIVE EXPENSES ¹⁷	80,600	4.03 Schedule B
	11. ROYALTIES ¹⁸ Process Improvement & Research	5,000	.25 Schedule B
	12. FEDERAL EXCISE TAX ¹⁹		
	13. SUBTOTALS	600,795	30.04
	14. PROFIT OR FEE	103,705	5.18
	15. TOTAL PRICE (Amount)	704,500	35.22 Schedule B
1. HAVE THE DEPARTMENT OF DEFENSE, NATIONAL AERONAUTICS AND SPACE ADMINISTRATION, OR THE ATOMIC ENERGY COMMISSION PERFORMED ANY REVIEW OF YOUR ACCOUNTS OR RECORDS IN CONNECTION WITH ANY OTHER GOVERNMENT PRIME CONTRACT OR SUBCONTRACT WITHIN THE PAST TWELVE MONTHS?			
☒ YES ☐ NO IF YES, IDENTIFY. AF 00(000)-7890			
NAME AND ADDRESS OF REVIEWING OFFICE		TELEPHONE NUMBER	
Defense Contract Admin. Service Region, N.Y., N.Y.		SP 7-4200	
2. WILL YOU REQUIRE THE USE OF ANY GOVERNMENT PROPERTY IN THE PERFORMANCE OF THIS PROPOSED CONTRACT?			
☐ YES ☒ NO IF YES, IDENTIFY ON A SEPARATE PAGE.			
3. DO THE AMOUNTS SHOWN ON THIS FORM INCLUDE (a) ANY CHARGE FOR PROPERTY WHICH DUPLICATES ANY CHARGE AGAINST ANY OTHER PRIOR OR CURRENT GOVERNMENT CONTRACT OR SUBCONTRACT OR (b) ANY RENTAL OR USE CHARGE ON GOVERNMENT PROPERTY?			
☐ YES ☒ NO IF YES, JUSTIFY ON SEPARATE PAGE.			
4. DO YOU REQUIRE GOVERNMENT CONTRACT FINANCING TO PERFORM THIS PROPOSED CONTRACT?			
☐ YES ☒ NO IF YES, IDENTIFY. ☐ ADVANCE PAYMENTS ☐ PROGRESS PAYMENTS OR ☐ GUARANTEED LOANS			
5. HAVE YOU BEEN AWARDED ANY CONTRACTS OR SUBCONTRACTS FOR SIMILAR ITEMS WITHIN THE PAST THREE YEARS?			
☒ YES ☐ NO IF YES, SHOW CUSTOMER(S) AND CONTRACT NUMBERS BELOW OR ON A SEPARATE PAGE.			
Schedule C			
6. DO THE AMOUNTS SHOWN ON THIS FORM INCLUDE ANY CHARGE FOR OVERTIME PREMIUMS OTHER THAN OVERTIME OF THE TYPES DESCRIBED IN ASPR 12-102.5?			
☐ YES ☒ NO IF YES, EXPLAIN ON A SEPARATE PAGE.			
7. DOES THIS COST SUMMARY CONFORM WITH THE COST PRINCIPLES SET FORTH IN ASPR, SECTION XV (see 3-807.3(c)(2))?			
☒ YES ☐ NO IF NO, EXPLAIN ON A SEPARATE PAGE.			
This proposal is submitted for use in connection with and in response to RFP XYZ-1			
* and reflects our best estimates as of this date,			
in accordance with the Instructions to Offerors and the Footnotes which follow.			
*DESCRIBE RFP, ETC.			
TYPED NAME AND TITLE		SIGNATURE	
John Doe, President			
NAME OF FIRM		DATE OF SUBMISSION	
Doe Corporation, N.Y. Division		June 10, 1967	