In an audit following completion of the contract, the auditor examined the material costs in detail and he found several items of interest which had not previously been made known to the Government:

(a) There was one revised quotation which had been in the file he had examined in the initial pricing audit, but which he had somehow overlooked. This quotation showed that the recommended reduction in the material price for the 75 major items should have been $285,000 and not $250,000.

(b) There were many quotations received by Whiz prior to the negotiations, all offering lower prices on the balance of the material items which he had not examined in the initial pricing review. The total reduction reflected in these quotations was $15,000.

(c) There were three quotations offering further reductions in three of the 75 major material items he had examined. These had been received after the initial pricing audit and two days before the negotiations. The total of these adjustments was $18,500.

(d) There was one quotation offering a reduction in price on another of the 75 major material items he had examined. This had been received on the day following execution of the Certificate. The total reduction in this quotation was $12,000.

(e) There was another quotation offering a reduction in price on the most costly of the 75 major material items he had examined. This had been received on the day following award of the contract. The total of this adjustment was $27,000.

When the results of this audit were discussed with Whiz management, the President pointed out that all of the records had