ECONOMY IN GOVERMENT PROCUREMENT AND PROPERTY MANAGEMENT

THURSDAY, NOVEMBER 30, 1967

Congress of the United States, SUBCOMMITTEE ON ECONOMY IN GOVERNMENT OF THE JOINT ECONOMIC COMMITTEE, Washington, D.C.

The subcommittee met, pursuant to recess, at 10 a.m., in room S-407, the Capitol, Hon. William Proxmire (chairman of the subcommittee) presiding.

Present: Senator Proxmire; and Representatives Griffiths and Rumsfeld.

Also present: Ray Ward, economic consultant. Chairman Proxmire. The subcommittee will come to order.

Our first witness this morning is Mr. Lewis R. Caveney, representing the Bryant Computer Products. I should add that Congressman Widnall, a member of this committee, Congresswoman Griffiths, and others have expressed an interest in the views of Mr. Caveney.

Since we spend \$3 billion per year for purchase and lease of automatic data processing equipment, this is an important subject. I understand that you will give us a brief of your statement, Mr. Caveney, and we will insert the entire statement in the record without objection. It is quite a long statement. I understand you may abbreviate it.

STATEMENT OF LEWIS R. CAVENEY, ASSISTANT TO THE VICE PRESIDENT, BRYANT COMPUTER PRODUCTS, DIVISION OF EX-CELL-O CORP., WALLED LAKE, MICH.

Mr. Caveney. Mr. Chairman, I am Mr. Lewis R. Caveney and I appear here as assistant to the vice president of Bryant Computer Products, a division of Ex-Cell-O Corp., located at 850 Ladd Road, Walled

Lake, Mich.

These hearings are extremely significant not only to my company but to all of the 50 major so-called independent manufacturers of computer peripherals. In fact, Mr. Chairman, I appear here today not only as a representative of my company, but as an unofficial voice for the independent manufacturers of computer peripherals nearly all of whom suffer from the problems I wish to bring to this committee's attention.