

APPENDIX 7

ONE HUNDRED COMPANIES AND THEIR SUBSIDIARY CORPORATIONS LISTED ACCORDING TO NET VALUE OF MILITARY PRIME CONTRACT AWARDS

Fiscal year 1967 (July 1966 to June 1967)

The 100 companies which, together with their subsidiaries, received the largest dollar volume of military prime contracts of \$10,000 or more in FY 1967 accounted for 65.5% of the United States total. This rate was 1.7 percentage points above the 63.8% received by the top 100 companies in FY 1966. The increase in the 100 company percentage was due to a sharp upswing in aircraft procurement which rose from \$7.5 billion in FY 1966 to \$9.7 billion in FY 1967. Aircraft awards generally are concentrated in a relatively small number of companies which have the resources and knowhow to undertake such complex projects.

Military prime contract awards of \$10,000 or more to all United States companies for work in the U.S. and overseas totalled \$39,219.4 million, or \$5,686.8 million more than in FY 1966. Because of this sizable increase, it required \$46 million in awards for a company to be listed in FY 1967 compared with \$40 million in FY 1966. The largest company in FY 1967 received \$2,123.6 million, whereas the largest in FY 1966 received \$1,531.0 million.

The table below shows that the first 5 companies received 3.2% more in FY 1967 than in FY 1966, and that the first 25 companies received 1.5% more.

PERCENT OF U.S. TOTAL

Companies	Fiscal year						
	1961	1962	1963	1964	1965	1966	1967
1st.....	6.5	5.6	5.9	5.8	7.1	4.6	5.4
2d.....	5.2	4.7	5.2	5.4	4.9	3.5	4.7
3d.....	5.2	4.4	4.1	4.6	3.5	3.4	4.6
4th.....	4.1	4.0	4.0	4.1	3.4	3.4	3.3
5th.....	3.8	3.8	4.0	3.9	3.1	2.7	2.8
1 to 5.....	24.8	22.5	23.2	23.8	22.0	17.6	20.8
6 to 10.....	11.8	11.1	10.9	12.0	10.2	9.0	8.8
11 to 25.....	18.2	17.2	17.8	17.1	16.0	16.4	14.9
1 to 25.....	54.8	50.8	51.9	52.9	48.2	43.0	44.5
26 to 50.....	11.0	12.6	13.7	12.9	13.0	12.1	11.6
51 to 75.....	5.5	6.0	5.5	5.1	5.2	5.4	6.1
76 to 100.....	2.9	2.9	2.8	2.5	2.5	3.3	3.3
1 to 100.....	74.2	72.3	73.9	73.4	68.9	63.8	65.5

The FY 1967 list of the top 100 companies contains 18 companies which did not appear on the list for FY 1966. Of these, two appear between positions 26 and 50, four between 51 and 75, and the remaining twelve between positions 76 and 100.

Companies listed in fiscal year 1967 but not in fiscal year 1966

Airlift International, Inc.
 Cessna Aircraft Co.
 Cities Service Co.
 Continental Airlines, Inc.
 Dillingham Overseas Corp. & H. B. Zachry Co.
 Federal Cartridge Corp.
 Gulf Oil Corp.
 Hughes Tool Co.
 Mason & Hanger-Silas Mason Co.