as you move them from a location say 12 feet off the edge of the shoulder to a point just 2 or 3 feet off the edge of the shoulder. Experience has shown on several facilities in the Chicago area that the cost of replacement of these poles varies according to whether the pole itself was damaged. If the pole was damaged, you are in for \$200 to \$300 for a new pole plus the cost of the luminaire, possibly \$80 to \$100.

Mr. W. Max. A rule-of-thumb figure might be around \$300 if the

pole is damaged.

Mr. Linko. I have counted these poles knocked down by the hundreds in 2 or 3 miles.

Mr. Blatnik. Would you repeat that? You count them? Mr. Linko. By the hundreds.
Mr. Blatnik. In what distance?

Mr. Linko. In about a 2- or 3-mile area. They are constantly being knocked down and they cost a lot of dough.

Here you see somebody managed to smash into this concrete stanchion.



You can see all the unnecessary damage to their car where he could have just sheared it off, like the first picture I showed you.

Mr. Blatnik. It tore the concrete block right out of the ground.

Mr. Linko. Yes, right out of the ground on this. And all this unnecessary damage where he should have just got a bent fender.

