

edge of general operating procedure—what our store managers are required to do.

Mr. REUSS. That, of course, is irrelevant. We have here three ladies who came in and testified from their own knowledge and submitted themselves to cross examination.

Mr. VAN GEMERT. Yes, sir.

Mr. REUSS. They were subjected to it. If Mr. Winstead is simply going to come in this afternoon and repeat the tripled and quadrupled hearsay which you have given us, this committee will have no recourse, it seems to me, but to conclude that the ladies are telling the truth, and that Safeway is not producing any evidence to counter what they have said. The mere fact that the books in Oakland or in the central office here show that all is uniform is interesting, but really quite irrelevant. The question is what were the managers of these stores charging on that particular day.

Mr. VAN GEMERT. Sir, may I say this: If you call before you the manager of a division who has the responsibility for the division and for establishing procedures within the division and the policies, then say to him that, "Your conclusions as to what happened in the store on a particular day are irrelevant"—

Mr. REUSS. No; I will give your own answer to you. The chairman's invitation on October 9, which you have referred to, invited Mr. Magowan and Mr. Winstead, or any other Safeway personnel to come here. If Safeway does not want to send competent witnesses who can testify on a nonheresay basis as the three ladies did, that is Safeway's option. You chose this morning to send someone, with all due respect, who has no personal knowledge of what happened on those 3 days.

Mr. VAN GEMERT. Perhaps I reflect my west coast naivete in that I did not realize that there would be technical courtroom procedure followed in a congressional study. We are ready, and I here tender to you the manager of any one of our stores as a witness.

Mr. REUSS. You heard the witnesses. If they are guilty of perjury, you bring along someone who will refute their testimony.

Mr. MYERS. Would you yield?

Mr. REUSS. I will be glad to.

Mr. MYERS. On the minority side we had nothing to do with inviting the witnesses. Why do we not have the managers come in this afternoon?

Mr. REUSS. I think it would be well.

Mr. MYERS. Let us get them.

Mr. REUSS. That is an excellent suggestion, I agree. It is up to Safeway as to what witnesses it cares to produce.

Mr. VAN GEMERT. We will bring in the manager of our newest stores.

Mr. REUSS. If you expect this committee and the people generally to believe what you say, you are going to have to bring in somebody who knows something about this, not somebody in the head office who can produce a mimeographed book, which says that the price of lettuce is the same everywhere.

Mr. VAN GEMERT. Such as Mr. Magowan would have to do.

Mr. ROSENTHAL. If you will yield.

Mr. REUSS. Yes.

Mr. ROSENTHAL. The only advantage that Mr. Magowan has over you is that as to the salary arrangements and the incentive arrange-