

\$15.00 on the average. When available, later statistics will unquestionably show an even more dramatic increase in costs.

I should add here that the phenomenon of higher benefits necessitating higher premiums for the automobile insurance industry has been paralleled by the actions of other programs, such as Blue Cross, Blue Shield and Medicare, all of which are involved in the payment of similar benefits.

Yes, gentlemen, the cost of automobile insurance has gone up, as has virtually the price we pay for any service or product. We recognize also that in the current economic climate, continuation of the present system of providing automobile insurance benefits will almost inevitably result in still higher premiums for the motoring public. As an industry, we do not feel that an ever increasing cost is the solution to the current problem. It is important, however, that we realize that the insurance industry did not create our present at-fault tort liability system. Rather, it responded to its existence and has succeeded well in creating a "product" that fills a basic need within the system. At the moment, industry groups are carefully analyzing and weighing possible alternative automobile insurance systems of reimbursement. It is our hope that an alternative to the current system can be devised which will result in a system of reparations which produce lower insurance premiums for the motoring public.

#### EXHIBIT A

##### *Underwriting experience—All stock companies*

##### *All automobile coverages combined, 1957-66*

| Year       | Premiums earned | Statutory underwriting profit or loss |                               |
|------------|-----------------|---------------------------------------|-------------------------------|
|            |                 | Amount                                | As percent of premiums earned |
| 1957.....  | \$3,295,093,404 | -\$301,031,523                        | -9.1                          |
| 1958.....  | 3,534,509,906   | -142,265,516                          | -4.0                          |
| 1959.....  | 3,818,521,979   | -18,601,443                           | -.5                           |
| 1960.....  | 4,065,952,774   | 54,329,811                            | 1.3                           |
| 1961.....  | 4,145,216,923   | 41,516,064                            | 1.0                           |
| 1962.....  | 4,309,472,668   | -60,365,147                           | -1.4                          |
| 1963.....  | 4,584,192,772   | -109,912,854                          | -2.4                          |
| 1964.....  | 4,896,030,351   | -280,836,201                          | -5.7                          |
| 1965.....  | 5,409,444,137   | -251,863,740                          | -4.7                          |
| 1966.....  | 6,085,838,638   | -32,180,447                           | -.5                           |
| Total..... | 44,144,273,552  | -1,101,210,996                        | -2.5                          |

##### **AUTOMOBILE LIABILITY—BODILY INJURY AND PROPERTY DAMAGE COMBINED**

|            |                 |                |       |
|------------|-----------------|----------------|-------|
| 1957.....  | \$2,024,188,622 | -\$263,383,645 | -13.0 |
| 1958.....  | 2,218,185,138   | -196,754,126   | -8.9  |
| 1959.....  | 2,441,155,916   | -105,135,125   | -4.3  |
| 1960.....  | 2,627,490,170   | -38,910,636    | -1.5  |
| 1961.....  | 2,705,120,637   | -58,523,856    | -2.2  |
| 1962.....  | 2,828,230,353   | -86,683,263    | -3.1  |
| 1963.....  | 2,989,462,029   | -122,121,730   | -4.1  |
| 1964.....  | 3,184,329,856   | -233,466,560   | -7.3  |
| 1965.....  | 3,504,350,618   | -234,671,247   | -6.7  |
| 1966.....  | 3,895,036,968   | -183,164,283   | -4.7  |
| Total..... | 28,417,550,307  | -1,522,814,471 | -5.4  |

##### **AUTOMOBILE PHYSICAL DAMAGE**

|            |                 |               |      |
|------------|-----------------|---------------|------|
| 1957.....  | \$1,270,904,782 | -\$37,647,878 | -5.3 |
| 1958.....  | 1,316,324,768   | 54,488,610    | 4.1  |
| 1959.....  | 1,377,366,063   | 86,533,682    | 6.3  |
| 1960.....  | 1,438,462,604   | 93,240,447    | 6.5  |
| 1961.....  | 1,440,096,286   | 100,039,920   | 6.9  |
| 1962.....  | 1,481,242,315   | 26,318,116    | 1.8  |
| 1963.....  | 1,594,730,743   | 12,208,876    | 0.8  |
| 1964.....  | 1,711,700,495   | -47,369,641   | -2.8 |
| 1965.....  | 1,905,093,519   | -17,192,493   | -0.9 |
| 1966.....  | 2,190,801,670   | 150,983,836   | 6.9  |
| Total..... | 15,726,723,245  | 421,603,475   | 2.7  |

Source: Best's "Fire and Casualty Aggregates and Averages," 1967 edition.