

Mr. VAUGHAN. We have a contract proposal now that tends to go into psychometric research on why people do things. Hopefully we will get some insight into this.

Mr. DADDARIO. Who is doing this?

Mr. VAUGHAN. It is being negotiated now, being discussed. I don't know who is going to get it.

Mr. DADDARIO. Tell me what it is comprised of.

Mr. VAUGHAN. It is comprised mainly of trying to assess the reasons why people do things in general, why people are reluctant to improve solid waste disposal practices, what things should we do to get this changed, whether it be research, demonstration, or whatever.

Mr. DADDARIO. You say that you have a proposal out. To whom are you appealing? Who do you expect will be the people who will perform the contracts? Are they university people?

Mr. VAUGHAN. No. They would probably be nonprofit or profit research organizations, such as Booz-Allen, Aero Jet General, or someone of this nature. They are not necessarily going to get it, but someone who specializes in this type of work. Probably not a university. Management specialists.

Mr. DADDARIO. You say it is a management rather than a social science problem?

Mr. VAUGHAN. I see it as both, management for us to do something effectively to cope with this, and social science in finding out what motivates people.

Mr. DADDARIO. Would a management firm such as Booz-Allen and the ones that you listed, have a social science research capability?

Mr. VAUGHAN. I don't know. The ones who bid on this are required to.

Mr. DADDARIO. That is one of your specifications?

Mr. VAUGHAN. Yes, sir; on this particular contract.

Mr. DADDARIO. What made you come to the determination that you needed to have this study?

Mr. VAUGHAN. Several examples. When we got involved in the solid wastes program activities, when we saw cities that would not take the steps to improve disposal practices—that to us made no sense. Why they would permit an open burning dump to just go on smoking, why they wouldn't allow sanitary landfills to be established when we have seen many satisfactory operations. There is one not too far from here, incidentally.

When the citizens of one State refused to allow, because perhaps of a prejudgment of what it would be, sanitary landfill to be placed in their community, to eliminate a dump.

Mr. DADDARIO. I wonder, is that a social science problem or is it a regulatory problem? Does it not go into the relationship of the State to the Federal Government? Which should predominate under these conditions?

Mr. VAUGHAN. I don't know how I could classify it precisely under one problem or another. I do know it is keeping the Nation from getting the kind of solid waste practices it should have, this attitude.

Mr. DADDARIO. I would offhand classify that kind of a problem as just one where the solution is obvious. It just becomes a question of how you put into effect the necessary regulations and recognizing the inhibitions which exist in allowing the Federal Government to