

Mr. BYRNES. In dealing with governments both here and abroad, I knew we have the fear that you do not dare to offend the powers that be.

Ambassador ROTH. That is right.

Mr. BYRNES. When people are afraid of what the consequences are if they do what they think is right, it is one of the worst trends we have.

Ambassador ROTH. As a marginal note, I may say I came up against the same thing on the other side. A member of one of the European governments was complaining about American selling price, saying, "This is the symbol of all of America's nontariff barriers."

I said, "What nontariff barriers did you have in mind?"

He said, "I don't know but you have a lot of them."

So often they don't know specifically. There is need for specifics.

Mr. BYRNES. Along with the other data requested, I would like to have a list of what you consider nontariff barriers on a country-by-country basis.

I think we had better know what we are doing, where, and why, and the people should know.

Ambassador ROTH. That is available.

(The following material was received by the committee:)

PRELIMINARY INVENTORIES OF NON-TARIFF BARRIERS

There follow preliminary inventories of (1) other countries' industrial non-tariff barriers, (2) other countries' agricultural non-tariff barriers, and (3) alleged U.S. non-tariff barriers raised by other countries.

In addition, there is set out an article by William B. Kelly, Jr., entitled "Non-tariff Barriers". Mr. Kelly is presently with the Office of the Special Representative for Trade Negotiations. This article discusses some of the more important non-tariff barriers on industrial products imposed by countries of the EEC and the European Free Trade Association, Canada, Japan, and the United States.