

Form IA-941A (6-66)		U.S. DEPARTMENT OF COMMERCE BUREAU OF INTERNATIONAL COMMERCE	
EXHIBITOR'S REPORT This report is required in pursuance of the "Conditions of Participation". All information will be kept confidential unless you authorize its release. If you are an Export Agent, Combination Export Manager, etc., please complete a separate report for each company whose products you exhibited.		1. Name, dates and location of exhibition	
		2. Type of participation ☐ New to exporting ☐ New to market ☐ Old to market	
3. Company name and address		5. Products exhibited	
4. The company is: ☐ Large (Net worth \$1 million or more) ☐ Small (Net worth under \$1 million)		a. Were any being introduced to the market? Yes ☐ No ☐ b. Was agent sought for the products being introduced? ☐ ☐	
6. Company representative(s) at the exhibition (If Export Agent, CEM, etc., give name and address of representative's organization)		7. Sales (\$ US, F.O.B. US port of export) a. Sales made at exhibition _____ b. Estimate of additional sales during next 12 months that will result from your participation in exhibition. _____	
8a. Names and addresses of Agencies/Distributorships established as result of participation			
b. Number of agencies or distributorships still under negotiation at Exhibition's close _____			
9a. Primary objective in participating (Check one ONLY) Appointment of Agent or Distributor ☐ Selection of Licensee/Join Venture Partner ☐ Exposure to New Business Prospects ☐ Product Testing/Market Research ☐ Immediate Sales ☐ Other ☐			
b. Was primary objective achieved? Yes ☐ No ☐ Partially ☐			
c. Was exposure to new business prospects satisfactory? Yes ☐ No ☐			
10. On the basis of your experience in this exhibition, would you recommend that your firm participate in future commercial exhibitions suitable to your product lines in other markets? Yes ☐ No ☐			
11. Comments, suggestions for improvement, or description of ways in which exhibition helped your export activities; such as improved sales arrangements, leads for products not shown, etc. (Continue on reverse side if necessary.)			
12. May we use this information for publication? ☐ Yes ☐ No			
13. REPORT PREPARED BY			
Signature	Title	Date	