consumption? Why not permit steel-using industries (tractors, automobiles, industrial machinery, etc.) to obtain *their* raw material from the cheapest sources? Why not permit these industries to behave like prudent buyers, so that they can function as effective competitors in world markets? Consistency may be the hobgoblin of little minds, but the steel industry's incongruent posture vis-a-vis iron ore and steel imports warrants an explanation.

TABLE III-1.-IMPORTS OF IRON ORE AND STEEL MILL PRODUCTS: A COMPARISON, 1959-66

V <sub>2</sub> .				Iron ore 1				Steel mill products 2			
	Year	Pro- duction	Imports	Exports	Reported con- sumption	Percent of imports to con- sumption	Net ship- ments	Imports	Exports	Apparent con- sumption	Percent of import to con- sumption
1959 1960 1961 1962 1963 1964 1965 1966		60, 550 89, 291 71, 425 71, 829 73, 599 84, 836 87, 842 90, 147	35, 627 34, 584 25, 808 33, 435 33, 266 42, 416 45, 105 46, 259	2, 973 5, 236 4, 916 5, 898 6, 813 6, 963 7, 035 7, 779	96, 303 105, 842 103, 125 101, 999 112, 672 132, 356 131, 880 134, 067	34, 2	69, 377 71, 149 66, 126 70, 552 75, 555 84, 945 92, 666 89, 995	4, 396 3, 359 3, 163 4, 100 5, 446 6, 440 10, 383 10, 753	1,677 2,977 1,990 2,013 2,224 3,442 2,496 1,724	72, 096 71, 531 67, 299 72, 639 78, 777 87, 943 100, 553 99, 024	6. 1 4. 7 4. 7 5. 6 6. 9 7. 3 10. 3

<sup>&</sup>lt;sup>1</sup> Thousands of long tons. <sup>2</sup> Thousands of net tons.

Source: U.S. Tariff Commission, "Summaries of Trade and Tariff Information," schedule 6, vol. 4, Washington D.C., 1967, p. 16, and American Iron and Steel Institute, "The Steel Import Problem," October 1967, p. 51.

TABLE III-2.—FOREIGN TRADE IN IRON ORE AND IN STEEL MILL PRODUCTS, 1959-66
[Millions of dollars]

		Iron ore		Steel mill products			
Year	Imports	Exports	Surplus (deficit)	Imports	Exports 1	Surplus 1 (deficit)	
1959 1960 1961 1962 1963 1964 1965 1966	312 322 250 325 323 421 444 462	34 58 54 63 76 80 80 92	279 264 197 262 247 342 363 370	515 449 382 484 633 749 1,177	352 585 379 302 291 425 357 330	163 136 3 182 342 324 820 878	

<sup>1</sup> Excludes AID-financed exports that do not affect the balance of trade.

Sources: U.S. Tariff Commission, "Summaries of Trade and Tariff Information," Schedule 6, vol 4, 1967, p. 46 for iron ore, and American Iron and Steel Institute, "The Steel Import Problem," October 1967, p. 8, for steel mill products.

## APPENDIX IV

STEEL IMPORTS IN THE UNITED STATES AND THE EUROPEAN COAL AND STEEL COMMUNITY

On February 8, 1967, Mr. L. B. Worthington, speaking as chairman of the American Iron & Steel Institute, told a Congressional breakfast: "Foreign governments use their steel industries as instruments of national policy resulting in the protection of those industries. The measures they have adopted take many forms but they are designed to protect domestic markets and stimulate exports. . . And America is the prime target for these exports because the steel market in the United States is not only the largest and most diversified in the world—it is the most open and easily accessible in the world. . . . But in other countries it is different."