

TABLE IV

U. S. FOREIGN TRADE IN PRODUCTS OF THE
FLAT GLASS INDUSTRY, 1958-1967
(In thousands of square feet)

	AVERAGE 1958-1960	TARIFF INCREASE 1962	PEAK YEAR 1965	TARIFF REDUCTION 1967	% CHANGE	
					1958-60 to 1967	1965 to 1967
Imports	412,325	473,040	448,360	499,534	+21.2%	+11.1%
Exports	29,467	44,448	51,218	63,298	+114.8%	+23.6%
Deficit Balance of Trade	382,858	428,592	397,142	436,236	-13.9%	-9.8%

Source: Appendix Table B.

The perspective required for a correct understanding of the rise in exports shown by the above table is supplied by the fact that by 1967 nearly 71%, or 45 million square feet, of flat glass exports were shipped to Canada primarily for use by subsidiaries of U. S. producers, and in the form of laminated glass for use in automobile production.

The first category of exports is essentially interplant transfers; the second category is accounted for by the duty-free treatment accorded articles used in the assembly of automobiles in the realignment of automobile production pursuant to the Automotive Trade Agreement. These exports are not indicative of the competitive position of the U. S. flat glass industry generally in the world export trade.

Even when full allowance is made for these Canadian special category exports, the U. S. industry's total export performance is dwarfed by the access which our trade policy has afforded foreign flat glass products in the United States market. The net result of this import-export relationship and the growing deficit in our flat glass foreign trade is shown on the following chart.