The next point of observation in evaluating the relative position of the U. S. flat glass industry with its foreign competitors requires a comparison of U. S. flat glass exports with those of the other principal flat glass producing countries. This comparison is made in the following table.

WORLD EXPORTS BY PRINCIPAL PRODUCING COUNTRIES

OF PRODUCTS OF THE FLAT GLASS INDUSTRY

(In thousands of U. S. dollars)

		% of		% of
	<u>1960</u>	<u>Total</u>	1967	<u>Total</u>
United States	\$ 14,251	7.1%	\$ 38,469	12.6%
of which, Canada	8,512	4.2%	25,057	8.2%
Other	5,739	2.9%	13,412	4.4%
Japan	7,421	3.7%	19,054	6.3%
Belgium-Luxembourg	91,696	45.5%	111,779	36.7%
West Germany	29,693	14.7%	52,047	17.1%
France	25,376	12.6%	41,203	13.5%
United Kingdom	32,939	16.4%	42,102	13.8%
TOTAL, ABOVE	\$201,376	100.0%	\$304,654	100.0%

Source: Appendix Table F.

On a dollar basis, excluding the trade with Canada which is so heavily influenced by the U. S.-Canadian Automotive Products Agreement, the United States in 1967 accounted for less than 5% of world exports of flat glass.

It is obvious from the above table that the four Western European nations dominate world trade in flat glass and that Japan is boosting her participation in world exports of flat glass more rapidly than the United States (as to countries other than Canada).