

Exhibit 4: Statistical Appendix

APPENDIX TABLE A

BASIC ECONOMIC DATA FOR THE U. S. FLAT GLASS INDUSTRY, 1958-1967

	AVERAGE 1958-60	1961	1962 (Tariff Increase 8/17/62)	1963	1964	1965 (Peak Year)	1967 (Tariff Increase Terminated in Part on 1/11/67)	% CHANGE: Average 1965 to 1967
VALUE OF SHIPMENTS, FLAT GLASS INDUSTRY ¹ (S.I.C. 3211) (\$ millions)	\$490.6	\$448.4	\$490.6	\$549.3	\$569.4	\$676.4	\$638.1	+25.3%
of which -								
Sheet glass ²	\$111.1	\$111.0	\$126.4	\$141.5	\$144.8	\$140.6	\$138.6	+18.5%
Plate, float, rolled, & wire glass ³	\$157.1	\$149.5	\$159.5	\$175.8	\$180.2	\$213.7	\$206.4	+27.6%
Laminated, specially tempered, & other flat glass (not including products of establishments using purchased glass as raw material) ⁴	\$222.4	\$187.9	\$204.7	\$232.0	\$244.4	\$322.1	\$293.1	+27.0%
OUTPUT, FLAT GLASS INDUSTRY (1957-59 = 100) ⁵	102.8	104.2	113.0	120.5	137.0	151.2	167.2	159.7
WHOLESALE PRICE INDEX (1957-59 = 100) ⁶	99.3	96.8	97.0	98.3	102.4	100.9	100.7	105.0
NET PROFIT AFTER TAXES AS % OF SALES:								
Sheet Glass ⁷	4.9%	0.3%	1.1%	4.1%	6.5%	4.8%	2.7%	
All Manufacturing ⁸	4.5%	4.3%	4.5%	4.7%	5.2%	5.6%	5.6%	5.0%
GROSS EARNINGS (sales less payroll and materials purchases, before payment of overhead, depreciation, and taxes) AS % OF SALES:								
Sheet Glass ⁹	35.8%	30.8%	31.1%	35.0%	35.8%	38.1%	32.4%	+0.3%
Employment (in thousands) ¹⁰	32.2	29.9	30.4	30.5	30.8	32.3	32.8	-4.7%
AVERAGE WEEKLY HOURS, PRODUCTION WORKERS ¹⁰	40.1	38.7	38.3	40.0	41.9	42.5	42.0	-1.2%
AVERAGE HOURLY EARNINGS, PRODUCTION WORKERS ¹⁰	\$3.09	\$3.17	\$3.29	\$3.38	\$3.44	\$3.52	\$3.60	+4.0%
- Average Hourly Earnings, All Manufacturing ¹⁰	\$2.19	\$2.32	\$2.39	\$2.46	\$2.53	\$2.61	\$2.71	+8.4%
DOMESTIC MARKET (\$ millions) ¹¹	\$542.5	\$499.7	\$546.9	\$585.9	\$622.3	\$723.0	\$686.6	+23.3%
IMPORTS, f.o.b. U. S. port (\$ millions) ¹²	\$65.1	\$64.5	\$71.8	\$53.1	\$74.1	\$72.0	\$80.9	+36.7%
EXPORTS, f.o.b. mill (\$ millions) ¹³	\$13.2	\$13.2	\$15.5	\$16.5	\$21.2	\$25.4	\$34.5	+161.4%
IMPORTS AS A % OF DOMESTIC MARKET ¹⁴	12.0%	12.9%	13.1%	9.1%	11.9%	10.0%	11.8%	+10.8%