

TABLE 3.—NET "CASH FLOW" OF THE U.S. STEEL INDUSTRY
[In millions of dollars]

Calendar year	Net profit retained in business ¹	Addition to reserve for depreciation and depletion ²	Total
1960.....	\$297	\$825	\$1,122
1961.....	176	863	1,039
1962.....	146	430	576
1963.....	424	1,144	1,568
1964.....	679	1,224	1,903
1965.....	817	1,274	2,091
1966.....	885	1,365	2,250
1967.....	549	1,427	1,976

¹ Net Profit after taxes minus dividends.

² Including accelerated amortization of emergency facilities.

Source: "Quarterly Financial Reports for Manufacturing Corporations," Federal Trade Commission and Securities and Exchange Commission.

TABLE 4.—U.S. STEEL INDUSTRY SALES PER EMPLOYEE

Year	Industry sales ¹ (Millions)	Wage earners ²	All employees ²	Sales per—	
				Wage earner	Employee
1960.....	\$18,590	449,900	571,600	\$41,320	\$32,523
1961.....	17,532	405,900	523,300	43,193	33,503
1962.....	18,555	402,700	520,500	46,076	35,648
1963.....	19,535	405,500	520,300	47,928	37,353
1964.....	21,993	434,700	553,600	50,594	39,727
1965.....	24,451	458,500	583,900	53,328	41,875
1966.....	25,735	446,700	575,500	57,611	44,718
1967.....	24,146	424,200	555,100	56,921	43,498

¹ Source: FTC-SEC "Quarterly Financial Reports for Manufacturing Corporations."

² AISI.

TABLE 5.—U.S. STEEL INDUSTRY SALES PER EMPLOYEE COMPARED TO TOTAL EMPLOYMENT COSTS

Year	Industry sales ¹ (Millions)	Total employees ²	Sales per employee—		Employment costs per hour— ²	
			Dollars	Index	Dollars	Index
1960.....	\$18,590	571,600	32,523	100.0	3.58	100.0
1961.....	17,532	523,300	33,503	103.0	3.75	104.7
1962.....	18,555	520,500	35,648	109.6	3.87	108.1
1963.....	19,435	520,300	37,353	114.9	3.93	109.8
1964.....	21,993	553,600	39,727	122.2	4.01	112.0
1965.....	24,451	583,900	41,875	128.8	4.14	115.6
1966.....	25,735	575,500	44,718	137.5	4.25	118.7
1967.....	24,145	555,100	43,498	133.7	4.32	120.8

¹ Source: FTC-SEC "Quarterly Financial Reports for Manufacturing Corporation."

² Source: AISI (does not include fringe benefits).

TABLE 6.—U.S. STEEL INDUSTRY SHIPMENTS PER WAGE EMPLOYEE COMPARED TO WAGE EMPLOYMENT COSTS

Year	Industry shipments finished products	Average number of wage employees	Shipments per wage employee		Total hourly employment cost ¹	
			Net tons	Index	Dollars	Index
1960.....	71,149,000	449,900	158.1	100.0	3.82	100.0
1961.....	66,126,000	405,900	162.9	103.0	3.99	104.4
1962.....	70,552,000	402,700	175.2	110.8	4.16	108.9
1963.....	75,555,000	405,500	186.3	117.8	4.25	111.3
1964.....	84,945,000	434,700	195.4	123.6	4.36	114.1
1965.....	92,666,000	458,500	202.1	127.8	4.48	117.3
1966.....	89,995,000	446,700	201.5	127.5	4.63	121.2
1967.....	83,897,000	424,200	197.8	125.1	4.76	124.6

¹ Including all fringes.

Source: AISI.