

APPENDIX I

U.S. IMPORTS FOR CONSUMPTION OF KNITTED OUTERWEAR—TOTAL OF WOOL AND MAN-MADE FIBERS AND SHARE OF TOTAL HELD BY LEADING COUNTRIES OF ORIGIN, 1959-67

Year	Italy	Japan	Hong Kong	South Korea	Taiwan	Total
In thousands of pounds						
1959-----	1,314	2,151	169	-----	-----	4,924
1960-----	2,592	2,269	359	-----	-----	6,840
1961-----	3,606	1,710	564	-----	3	7,786
1962-----	6,160	2,593	1,333	-----	2	13,071
1963-----	11,167	2,364	1,968	-----	208	19,302
1964-----	12,285	3,574	3,736	-----	489	23,859
1965-----	13,386	6,629	10,985	768	761	37,192
1966-----	10,508	10,001	11,859	1,913	2,040	41,085
1967-----	9,479	10,576	15,435	5,744	5,277	51,130
As a percent of total						
1959-----	26.7	43.7	3.4	-----	-----	100.0
1960-----	37.9	33.2	5.2	-----	-----	100.0
1961-----	46.3	22.0	7.2	-----	0	100.0
1962-----	47.1	19.8	10.2	-----	0	100.0
1963-----	57.9	12.2	10.2	-----	1.1	100.0
1964-----	51.5	15.0	15.7	-----	2.0	100.0
1965-----	36.0	17.8	29.5	2.1	2.0	100.0
1966-----	25.6	24.3	28.7	4.7	5.0	100.0
1967-----	18.5	20.7	30.2	12.3	10.3	100.0

Source: Appendix H.

APPENDIX J

FIRST JOINTLY OWNED KOREAN-AMERICAN KNITTING MILL IN KOREA HAS IMMEDIATE IMPACT ON SWEATER INDUSTRY

A new company has made the American scene all the way from Seoul, South Korea; and it seems destined to change the thinking of American retailers, manufacturers and consumer buying patterns of women's knitwear here in the U.S.A.

The arrival of Westar Ltd., the very first Korean-American venture into the American sweater industry, is causing everyone to take a closer look at the quality and marketing concepts of imported, full-fashioned, hand-loomed, hand-crocheted sweaters from South Korea. For some time, manufacturers in the U.S.A. have been discovering exotic new places in Southeast Asia and Asia as new sources of supplying the American market with hand-detailed sweaters to be retailed at reasonable prices due to the East's unlimited sources of cheap labor. It has taken three Americans from widely diverse backgrounds, and three Koreans in the hotel business in South Korea, along with the cooperation of the South Korean government, to come up with the means for the American retailers that takes all the gambling out of importing.

Westar Ltd. is the only jointly owned Korean-American knitting mill—a *direct* source to the finest hand-knitters in the world. The sweaters are designed in the U.S.A. for American women, produced in South Korea in Westar's own mill under strict quality controls, shipped to Westar's own warehouse in Boston, Mass. and Nashua, N.H., and permits Westar Ltd. to offer quality conformity of production at prices far below imports from Japan, Hong Kong, Okinawa or Taiwan.

The formation of Westar Ltd. is as unusual as its product and the backgrounds of the principles of the company.

The President is Dr. Arthur Tyler, a world renowned Nuclear Physicist, a former U.S. Olympic Bobsledder champion, and a rare combination of businessman, scientist and human being. Dr. Tyler was one of the original founders of Itek Corp., specializing in information, storage, and retrieval systems and equipment. Itek is now an 80 million dollar company and on the New York Stock Exchange. Dr. Tyler is also the founder of Tyco, Inc. and its subsidiary. Tyco Laboratories which specializes in the manufacturing of electronic equipment for the U.S.A. Government. He is one of the three founders and organizers of the Komy Corp., which produced electronic devices in the Republic of Korea for export to the U.S.A.