

AIRCRAFT, AIRCRAFT ENGINES, AIRCRAFT INSTRUMENTS, AND AIRCRAFT PARTS NOT ELSEWHERE CLASSIFIED:
U.S. EXPORTS OF DOMESTIC MERCHANDISE BY SELECTED MARKETS, 1965-67

[In thousands of dollars]

Market	1965	1966	1967
NONMILITARY AIRCRAFT			
Canada.....	19,690	58,337	110,931
United Kingdom.....	18,377	5,003	22,178
France.....	27,927	9,333	34,404
Japan.....	62,137	76,246	27,648
All other.....	349,104	403,464	594,031
Total.....	477,235	552,383	789,192
MILITARY AIRCRAFT			
All countries ¹	303,528	220,938	322,721
AIRCRAFT ENGINES (INCLUDING PARTS)			
Canada.....	34,108	49,655	54,644
United Kingdom.....	8,143	13,892	19,824
France.....	22,548	31,644	37,216
Japan.....	25,105	25,370	34,116
All other.....	166,180	171,742	189,374
Total.....	256,084	292,303	335,174
AIRCRAFT INSTRUMENTS			
Canada.....	6,881	6,721	7,945
United Kingdom.....	8,359	9,836	15,102
France.....	10,728	9,530	9,366
Japan.....	7,588	15,319	11,003
All other.....	27,825	39,036	43,275
Total.....	61,381	80,442	86,691
AIRCRAFT PARTS (NOT ELSEWHERE CLASSIFIED)			
Canada.....	36,920	42,510	58,563
United Kingdom.....	10,883	15,261	26,409
France.....	31,700	28,207	25,992
Japan.....	35,462	33,595	42,927
All other.....	195,264	208,311	270,775
Total.....	310,229	327,884	424,666
Grand total.....	1,408,457	1,473,950	1,958,444

¹ Data are not reported by country of destination for security reasons.

Source: 1965 and 1966 data compiled from Commodity Trade Statistics of the United Nations; 1967 data compiled from official statistics of the U.S. Department of Commerce.

McDONNELL DOUGLAS CORP.,
July 16, 1968.

HON. WILBUR D. MILLS, M.C.,
Chairman, Committee on Ways and Means,
U.S. House of Representatives,
Washington, D.C.

DEAR MR. CHAIRMAN: At the request of Mr. Douglas, I am setting forth below certain additional information concerning the commercial exports of Douglas Aircraft Company. Over the last five years our exports have grown steadily; from 87.5 million in 1964 to 101.9 million in 1965; to 193.9 million in 1966; and 348.2 million in 1967.

In 1968 we expect to export close to \$700 million in commercial aircraft, almost twice the exports of 1967. In our commercial backlog we have about \$1.8 billion in international sales at this time. Furthermore, our company contributes to U.S. exports through its foreign military sales.