

beverages in 1967 were 20.5 million gallons, a decrease of 2% from the 1966 total. Imports' share of the market, 0.007, posed no competitive problem for domestic products. Clearly, malt beverages, both domestic and imported, have generally failed to show the growth pattern of wines and spirits.

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We are most grateful for the opportunity to put our views before your honorable Committee. Having done so, we commend you for your interest in the subjects of this statement and we pledge to you our cooperation in any further studies you may conduct in matters on which we may be considered capable of speaking with competence.

EXHIBIT A

ESTIMATED DISTILLED SPIRITS ENTERING TRADE CHANNELS

[Calendar years—In wine gallons]

Class and type	1962		1967	
	Net total	Percent to total	Net total	Percent to total
Domestic whisky:				
Bonded.....	8,542,239	3.3	7,326,718	2.2
Straight.....	63,934,266	24.6	75,741,946	22.4
Straight blends.....	802,150	.3	1,368,440	.4
Spirit blends.....	73,177,964	28.1	76,356,659	22.5
Not elsewhere specified.....				
Total.....	146,456,619	56.3	160,793,763	47.5
Imported whisky:				
Scotch.....	² 24,223,572	9.3	¹ 39,581,437	11.7
Canadian.....	² 14,148,924	5.4	³ 23,297,495	6.9
Irish.....	² 86,850	.1	³ 85,906	
Belgian.....	² 290,970	.1	³ 92,438	
Other.....	12		9,384	
Total.....	² 38,750,328	14.9	³ 63,066,660	18.6
Gin:				
Domestic.....	24,811,003	9.6	32,991,964	9.9
Imported.....	1,611,791	.6	3,035,847	.7
Total.....	26,422,794	10.2	36,027,811	10.6
Vodka total.....	22,981,364	8.8	38,561,853	11.4
Rum:				
Puerto Rican.....	4,125,490	1.6	6,174,429	1.8
Virgin Islands.....	119,604		198,720	.1
Other Domestic.....	1,039,080	.4	1,982,313	.6
Total Domestic.....	5,284,174	2.0	8,355,462	2.5
Imported.....	186,811	.1	138,165	
Total.....	5,470,985	2.1	8,493,627	2.5
Brandy:				
Domestic.....	6,225,915	2.4	10,053,252	3.0
Imported.....	1,219,438	.5	1,401,962	.4
Total.....	7,445,353	2.9	11,455,214	3.4
Cordials and specialties:				
Domestic.....	11,062,495	4.2	17,039,664	5.0
Imported.....	998,353	.4	1,763,067	.5
Total.....	12,060,848	4.6	18,802,731	5.5
Not elsewhere specified.....	564,892	.2	1,532,538	.5
Total domestic distilled spirits.....	217,084,722	83.4	268,528,795	79.3
Total imported distilled spirits.....	43,068,461	16.6	70,205,402	20.7
Grand total.....	260,153,183	100.0	338,734,197	100.0

¹ Includes Irish whisky from Northern Ireland.

² Bulk imports bottled domestically converted at 86 proof.

³ Bulk imports bottled domestically converted at 82 proof.

Source: Distilled Spirits Institute.