

Appendix E

Summary Comparison of Quoted Selling Prices in the United
States of Typical American-Built Machine Tools and
Competing Foreign-Built Machine Tools

Example 1.Selling PriceU. S. MACHINE TOOL

Universal turret lathe, 2 1/2" bar capacity,
motor and starter.

\$ 21,095

FOREIGN MACHINE TOOL

Hitachi Machinery Company, Ltd. (Japan)
Hitachi Seiki 5 A Universal turret lathe, 2 1/2"
bar capacity, motor and starter.

\$ 13,400

Price Difference
Percent Reduction

\$ 7,695
36.5%

Example 2.U. S. MACHINE TOOL

Lathes comparable to those below.

FOREIGN MACHINE TOOL

Okuma Machinery Works, Ltd. (Japan)
17" lathe, 10 H.P., weight 5,600 pounds

\$ 7,250

23" lathe, 10 H.P., weight 5,800 pounds

\$ 8,500

Wasino Machine Company, Ltd. (Japan)
19" Wasino lathe with hardened ways, 10 H.P.
D-1-6" spindle nose, weight 5,200 pounds

\$ 6,000

Howa Sangyo Company Ltd. (Japan)
16" Howa Sangyo gap bed, 5 H.P., weight
3,300 pounds

\$ 4,600

Percent Reduction

30.0%

Example 3.U. S. MACHINE TOOL

17" lathe

\$ 7,000

FOREIGN MACHINE TOOL

Mari Seiki (Japan)
16" lathe, comparable to above

\$ 4,495

Price Difference
Percent Reduction

\$ 2,505
35.9%