

Example 12.Selling PriceU. S. MACHINE TOOL

Milling machine, weight 10,000 pounds, 3 H.P.

\$ 31,975

FOREIGN MACHINE TOOL

Makino (Japan)

Makino model KGNC-70 NC vertical milling machine
weight 3,520 pounds, 20-5 H.P.

\$ 22,400

Price Difference
Percent Reduction\$ 9,575
29.9%Example 13.U. S. MACHINE TOOL

Milling machine, weight 8,150 pounds, 10-3 H.P.

\$ 23,980

FOREIGN MACHINE TOOL

Enterprise Corea (Spain)

F4UA Enterprise Corea milling machine, weight
14,000, 15-4 H.P.

\$ 13,825

Price Difference
Percent Reduction\$ 10,155
42.3%Example 14.U. S. MACHINE TOOL

Milling machine, weight 12,050 pounds, 20-5 H.P.

\$ 37,980

FOREIGN MACHINE TOOL

Hitachi Machinery Company, Ltd. (Japan)

3 MK Hitachi Seiki milling machine, weight
16,700 pounds, 25 H.P.

\$ 23,600

Price Difference
Percent Reduction\$ 14,380
37.9%Example 15.U. S. MACHINE TOOL

Milling machine, weight 11,775 pounds, 20-5 H.P.

\$ 37,980

FOREIGN MACHINE TOOL

Hitachi Machinery Company, Ltd. (Japan)

4M Hitachi milling machine, weight 17,860 pounds
30-5 H.P.

\$ 18,565

Price Difference
Percent Reduction\$ 19,415
51.1%