

Example 16.Selling PriceU. S. MACHINE TOOL

Plain knee and column milling machine, weight
4,800 pounds, 5 H.P.

\$ 17,250

FOREIGN MACHINE TOOL

Hitachi Machinery Company, Ltd. (Japan)
2M Hitachi milling machine, weight 6,600
pounds, 7 1/2 - 2 1/2 H.P.

\$ 12,130

Price Difference
Percent Reduction

\$ 5,120
29.7%

Example 17.U. S. MACHINE TOOL

Plain knee and column milling machine, weight
5,350 pounds, 5 - 1 1/2 H.P.

\$ 17,250

FOREIGN MACHINE TOOL

Hitachi Machinery Company, Ltd. (Japan)
2 ML Hitachi Seiki milling machine, weight
7,000 pounds, 7 1/2 - 2 H.P.

\$ 11,800

Price Difference
Percent Reduction

\$ 5,450
31.6%

Example 18.U. S. MACHINE TOOL

Plain knee and column milling machine, weight 5,350
pounds, 5 - 1 1/2 H.P.

\$ 17,250

FOREIGN MACHINE TOOL

Reinhold Bohle (Germany)
FW125 Reinhold Bohle milling machine, 7 1/2-1 1/2
H.P.

\$ 13,200

Price Difference
Percent Reduction

\$ 4,050
23.5%

Example 19.U. S. MACHINE TOOL

TR X 72", 11" swing, 72" between centers,
15 H.P., 17,425 pounds

\$ 40,110

FOREIGN MACHINE TOOL

Okuma Machinery Works, Ltd. (Japan)
GPB 250 Grinder, 11" swing, 61" between centers,
15 H.P., 13,500 pounds

\$ 24,500

Price Difference
Percent Reduction

\$ 15,610
38.9%