

EXHIBIT D

AVERAGE PRICE OF UMBRELLA FRAMES PER DOZEN

Year	Average price of imports before duty	Average price of imports with present duty (30 percent a.v.)	Average price of imports with original duty (60 percent a.v.)	Average price of domestic frames
1962.....	\$4.00	\$5.20	\$6.40	¹ \$5.10
1961.....	3.50	4.55	5.60	¹ 5.40
1960.....	3.94	5.12	6.30	¹ 5.30
1959.....	4.16	5.41	6.66	¹ 4.82
1958.....	4.06	5.28	6.50	¹ 5.15
1957.....	4.07	5.29	6.51	² 5.57
1956.....	3.30	4.29	5.28	² 5.58
1955.....	4.82	6.27	7.72	² 6.01
1954.....	5.45	7.08	8.71	² 6.21
1953.....	6.05	7.87	9.69	(²)
1952.....	7.00	9.10	11.20	(³)
1951.....	5.00	6.50	8.00	(³)
1950.....	4.85	⁴ 7.77	⁴ 7.77	² 7.24

¹ Based on production data, which may tend to understate the average price based on sales. Production that goes into inventory should not be considered in the average; this will tend to raise the average selling price. (Source: data accumulated by Lybrand, Ross Bros. & Montgomery, C.P.A., in "Request for Reservation of Frames," dated Nov. 13, 1963.)

² Based on sales (see Tariff Commission Supplementary Report No. 62, dated August 1958).

³ Not available.

⁴ Concession was made in 1951.

Note: The following evidence on umbrella frames shows that the average decline in duty on imports resulting from the 1951 concession has been much more important to improving the competitive position of imports than has the foreigner's own ability to reduce the price of the item before duty.

EXHIBIT E

AVERAGE PRICE OF IMPORTED AND DOMESTIC UMBRELLA FRAMES 1950 VERSUS 1962

Year	Average price of imports before duty	Duty on average import	Average price of imports after duty (col. 1 plus col. 2)	Average price of domestic umbrella frame
	(1)	(2)	(3)	(4)
1950.....	\$4.85	\$2.92	\$7.77	\$7.24
1962.....	4.00	1.20	5.20	5.10
Decline in price.....	.85	1.72	2.57	2.14