tives of both government and the aluminum industry, more equitable foreign trade conditions are needed. The unresolved tariff problems discussed earlier interfere with the healthy growth of aluminum foreign trade. In the area of nontariff barriers, the burden falls much heavier on United States exporters to foreign aluminum markets than it does on foreign firms exporting to United States aluminum markets. In addition, foreign exporters have the benefit of export rebates and other financial aids which are not available to United States aluminum exporters.

Effective promotion of aluminum trade abroad involves the foreign operations of United States companies as well as United States exports. The ability to promote trade abroad, as here, depends on the ability to develop successfully both products and markets. Such developmental work requires the kind of risk-taking, which in private business normally depends on the availability of, and prospects for, profits. In the fullest sense, therefore, the maximum promotion of aluminum trade abroad requires a healthy relationship not only among exports and foreign

operations, but also imports and domestic operations.

Aluminum foreign trade developments, particularly during the past decade, reflect a close relationship between United States exports and foreign operations of the United States industry. A significant share of United States aluminum exports consists of raw or semi-fabricated aluminum products used by foreign affiliates in the manufacture of more finished products or sold by them in conjunction with their own products. Consequently, when foreign investments essential to competitive foreign operations are discouraged, the likelihood is that United States aluminum exports will suffer. Such would be the danger if the mandatory controls on foreign investment were not relaxed at an early date.

## APPENDIX "A"

## NATURE OF THE ALUMINUM ASSOCIATION

The Aluminum Association is a non-profit, unincorporated organization composed of companies within the United States engaged in the production and fabrication of aluminum. The Aluminum Association was organized in 1935 to promote the general welfare of the aluminum industry, its members, and all others affected by it, and to increase the usefulness of the industry to the general public. As of the present time, the Association is comprised of 77 members accounting for 100 percent of the primary aluminum production in the United States and manufacturing roughly 80 percent of the country's sem-fabricated aluminum products. The following companies are members:

Acme Aluminum Foundry Company Alcan Aluminum Corporation Alloys and Chemicals Corporation All-State Welding Alloys Co., Inc. Aluminium Limited, Incorporated Aluminum Casting & Engineering Co. Aluminum Company of America Aluminum Extrusions, Inc. Amax Aluminum Company American Aluminum Casting Co. Anaconda Aluminum Company Archer Products, Inc.
The Arcola Wire Company
Capitol Products Corporation The Casting Corporation Clendenin Bros. Inc. Cliff Manufacturing Company Club-Monarch Aluminum Division Collyer Insulated Wire Company Consolidated Aluminum Corp. Continental Copper & Steel Industries, Inc. Copperweld Steel Company Diriltye Company of America, Inc. The Dow Chemical Company

Eastern Casting Corporation Echo Packing Fischer Casting Company, Inc. Foote Mineral Company General Cable Corporation Great Northern Mfg. Corp. Harvey Aluminum (Incorporated) The Harvey Metal Corporation Homeshield Industries Inc. Howe Engineering Co., Inc. **Howmet Corporation** Independent Nail, Inc. Intalco Aluminum Corporation Kagan-Dixon Wire Corporation Kaiser Aluminum & Chemical Corp. McCannalloy Division Hills McCanna Company Miami Extruders, Inc. Mideast Aluminum Corp. Widwest Aluminum Corporation Minalex Corporation National-Standard Company New Jersey Aluminum Extrusions Company, Inc.

New York Wire Company