American workers cannot compete against foreign labor prices.—Beekeepers helpers are drawing from \$13.00 to \$16.00 per day in Idaho. These people of the honey industry are competing against imported honey shipped in at  $1\phi$  to  $3\phi$  per pound less than domestic honey. This honey is produced in nations like Mexico and other South and Central American countries where the prevailing wage for a beekeepers helper is  $30\phi$  per day.

Mortgages have been foreclosed.—More mortgages have been foreclosed on honey business in Idaho than ever before. It is very difficult to find financing for

the normal seasonal operations of a honey business in Idaho.

Immediate remedy would be to control imports.—The most effective immediate remedy to this disastrous price condition in Idaho would be to control imports. Import quotas are a dire necessity plus an increased tariff on the other foreign

honey to help promote the sale and consumption of this commodity.

Crops are dependent on honey bees.—Over 50 different agricultural crops are dependent on honey bees for pollination. In the present declining status of the American Honey Industry there will not be enough honey bees available to pollinate the necessary crops in the future.

WINNER, S. DAK., June 22, 1968.

CHAIRMAN OF HOUSE WAYS AND MEANS COMMITTEE, House Office Bldg., Washington, D.C.:

Beekeepers are not able to compete with imports of honey. Mr. Glenn Gibson will testify in our behalf on H.R. 10677, the Honey Import Act. Please act favorably on this bill as soon as possible.

Donald R. Schmidt,

President, South Dakota Beekeepers Association.

Mr. Burke. The next industry is the candy industry, and we will hear from Mr. Burr Sifers and Mr. James Mack.

Mr. Curtis.

Mr. Curtis. Mr. Chairman, I would like to introduce Mr. Sifers

to my colleagues here.

He is one of our distinguished citizens from Kansas City, Mo., and he and I were just talking a couple of days ago.

We are very pleased to have you here.

Mr. Burke. We welcome you to the committee. Will you identify yourself and your associate?

## STATEMENT OF BURR SIFERS, CHAIRMAN, BOARD OF DIRECTORS, NATIONAL CONFECTIONERS ASSOCIATION OF THE UNITED STATES; ACCOMPANIED BY JAMES K. MACK, COUNSEL

Mr. Sifers. Mr. Chairman, my name is Burr Sifers, and with me today is James Mack, our general counsel for the National Confectioners Association.

Mr. Chairman, I am in the candy manufacturing business. My company is the Sifers Valomilk Confection Co., of Kansas City, Mo.,

and I am a partner in the company.

The appearance I am entering here today is in behalf of the National Confectioners Association, of which I am the immediate past chairman of the board of directors. The National Confections Association is the national trade association of candy manufacturers, who are located throughout the United States. It also consists of companies supplying goods and services to the industry.