late, it was 10 percent, and was cut to 5 percent, so that we now will have, when the full effect of the Kennedy round is felt, Canadian confectionery and chocolate duties of 20 and 15 percent, compared to U.S. duties of 7 and 5 percent, when actually our costs are higher than theirs.

It is another illustration of our State Department doing a poor job. Mr. Collier. Mr. Chairman, it just seems to me that we run into this situation in these negotiations, where it seems we always come out second best, when they start to renegotiate tariff cuts, and my great concern is that it is virtually senseless, it seems to me, for us to continually negotiate tariff cuts, without doing something first about the nontariff barriers.

What in the world good is it going to do us to negotiate tariff cuts, when the obstacles, barriers, that prevent free competition are permitted to remain abroad?

I just don't get the reasoning in this whole picture.

That is all I have.

Mr. Burke. Thank you very much.

You have explained very clearly in a precise way the problem, particularly this tariff question.

I guess we do not have any real hard Yankee negotiators sitting

down at that table.

Mr. Mack. Further, in what I said about Canada, Mr. Chairman, if I may, I would like to mention, for instance, Great Britain. They granted no concessions in the Kennedy round on confectionery. The Common Market had duties of 27 percent, imagine, 27 percent, when they started. They are cutting it down to 13 and 12 percent, sugar candy and chocolate confectionery, but still they will have 13 and 12. We will have 7 and 5 percent.

Here again our costs are much higher than theirs, and the duties

should be just the reverse.

Mr. Burke. Thank you very much.

This concludes the testimony for today and the hearings for today, and the committee now stands adjourned, to meet on the trade problem tomorrow morning at 10 a.m.

Mr. Sifers. Thank you, Mr. Chairman.

(Whereupon, at 4:10 p.m., the committee adjourned, to reconvene at 10 a.m., Tuesday, June 25, 1968.)

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