

## FOREIGN TRADE AND TARIFF PROPOSALS

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TUESDAY, JUNE 25, 1968

HOUSE OF REPRESENTATIVES,  
COMMITTEE ON WAYS AND MEANS,  
*Washington, D.C.*

The committee met at 10 a.m., pursuant to notice, in the committee room, Longworth House Office Building, Hon. Wilbur D. Mills (chairman of the committee) presiding.

The CHAIRMAN. The committee will please be in order.

Our first witnesses this morning represent the Electronic Industries Association, Consumer Products Division, Mr. Hoffman, Mr. Fezell, Mr. Allen and Mr. McCauley.

**STATEMENT OF GEORGE H. FEZELL, VICE PRESIDENT, CONSUMER PRODUCTS DIVISION, ELECTRONIC INDUSTRIES ASSOCIATION; ACCOMPANIED BY CHARLES N. HOFFMAN, CHAIRMAN; AND ALFRED R. McCAULEY, SPECIAL COUNSEL, DIVISION ON INTERNATIONAL TRADE MATTERS**

Mr. FEZELL. Good morning, Mr. Chairman and members of the committee; my name is George H. Fezell. I am president, Magnavox Consumer Electronics Co., 270 Park Avenue in New York City. I am also vice-president of the Consumer Products Division of the Electronic Industries Association, better known as EIA, whose offices are at 2001 Eye Street, NW., Washington, D.C. With me today are Mr. Charles N. Hoffman, assistant vice president, Warwick Electronics, Inc., and chairman of the Consumer Products Division of EIA, Mr. Armin E. Allen, who is vice president and general manager, Consumer Electronics Division of the Philco-Ford Corp. and also chairman of the International Trade Committee of the Consumer Products Division planned to be with us but, unfortunately, he is ill. Also with me is Mr. Alfred R. McCauley who is special counsel to our Division on International Trade Matters. We are here today in behalf of the Consumer Products Division of EIA and Mr. Hoffman and Mr. McCauley will assist me in answering any questions which the committee members may have about the matter at hand.

The CHAIRMAN. We appreciate having all of you with us this morning and are glad to recognize you. If you have to omit any parts of your statement in order to comply with our time situation your entire statement will appear in the record.

Mr. FEZELL. Thank you very much, sir.

The Consumer Products Division numbers among its member companies the majority of the U.S. manufacturers of consumer electronic