

For if Magnavox' competitive potential is impaired, its operations will be hurt and those who depend on a viable production program will suffer. Even under the most compelling circumstances the government should be extremely reluctant to take any action having such dire consequences. But here, where there is no reason, much less a compelling reason, to take the action proposed by the petitioners, fair play and common sense dictate that no such action should be taken.

We respectfully submit that the small quantities of color t.v. tubes which Magnavox purchases from abroad are important to Magnavox. Reason and logic require that Magnavox be permitted to continue to have access to these needed color t.v. set components without any additional tariff burden.

VI. CONCLUSION

We have demonstrated in the preceding sections of this memorandum that there is no basis for the petitioners' request for a 150 percent increase in the present duty on color t.v. picture tubes. We have shown, moreover, that such an increase in this tariff will materially affect Magnavox and its workers.

The present temporary rate of duty of 12 percent ad valorem was established by Congress in 1965 to run for approximately four years. On the basis of this action by Congress, Magnavox (and no doubt others similarly situated) has made plans and commitments which are intricately concerned with the preservation of this 12 percent rate of duty at least until 1969. These plans and commitments involved the expenditure by Magnavox of a good deal of time, effort and money. These corporate actions were taken in good faith and reliance on the continuance of the *status quo* as regards the tariff on color t.v. picture tubes.

It is inconceivable that Congress would now consider increasing this duty, unless, as we acknowledged previously, overwhelming and compelling reasons mandated such action. Since there are no such reasons extant, we respectfully submit that justice and equity require that the present 12 percent duty on color t.v. tubes not be increased.

For the reasons given herein, we urge the Committee to reject the petition in question.

Respectfully submitted,

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Attorneys for the Magnavox Co.

Of Counsel : Graubard, Moskovitz & McCauley.
September 13, 1967.

(The following statement and letters were received by the committee:)

STATEMENT OF FRANK L. RANDALL, JR., PRESIDENT, AMPEREX ELECTRONIC CORPORATION

I am Frank L. Randall, Jr., President of the Amperex Electronic Corporation. Amperex welcomes this opportunity of expressing its views on trade and tariff proposals before this Committee, as they affect the electronics industry.

Amperex Electronic Corporation is a manufacturer of electronic tubes, semi-conductors, integrated circuits, passive components and electronic circuit modules. It has seven factories in three states and investments in two companies with factories in two other states. Total employment is 1500.

Manufacturing locations are :

- (1) Hicksville, New York (electronic tubes)
- (2) Hauppague, New York (passive components)
- (3) Patchogue, New York (electronic circuit modules)
- (4) Slatersville, Rhode Island (semiconductors)
- (5) Slatersville, Rhode Island (electro-optical devices)
- (6) Cranston, Rhode Island (integrated circuits)
- (7) Hoboken, New Jersey (warehouse, packing and branding)

Investments include :

- (1) Reeve Electronics, Inc., Chicago, Illinois
- (2) Science Accessories Corp., Southport, Connecticut