

electronic products import quota bill is to achieve "harmonious solutions" to the import problem through governmental action. It is for this reason that the bill, and the Collier bill, would grant plenary authority to the President to enter into trade agreements with countries supplying electronic products to the United States to achieve mutually agreeable solutions to the problem.

Harmonious solutions depend upon negotiations. Negotiations require for their success that each of the parties possess a negotiating position. The electronic products import quota bills, and the Collier bill, are designed to create a negotiating position for the President by setting up a system of statutory quotas - liberal in themselves - which can be liberalized through negotiations.

We cite this Union testimony to you because of its importance in recognizing specifically the dimensions of the electronic products import problem as we recognize it, and in calling upon the Government to utilize negotiations in the manner of the Cotton Textile Arrangement to achieve a solution to the problem. Negotiations cannot take place simply by virtue of the wish of one side. Some definite act must set the stage for the negotiations. The bills are designed upon their enactment to set the stage and to move the forces into action which can bring about negotiations.