

EXHIBIT 4

APPENDIX TABLE I - page 2

(in thousands of units)

CLASS OF COMPONENT	1964	1966	1967	% CHANGE 1964-67
PASSIVE COMPONENTS (continued) -				
<i>INDUCTORS</i>				
As end items	213,248	437,811	403,855	+89.4%
As inductors	n.a.	n.a.	n.a.	
<i>TRANSFORMERS</i>				
As end items	28,034	57,922	55,152	+96.7%
As transformers	18,467	56,013	47,107	+155.1%
<i>Total</i>	<u>46,501</u>	<u>113,935</u>	<u>102,259</u>	<u>+119.9%</u>
OTHER COMPONENTS -				
<i>CONTROLS</i>				
As end items	32,538	68,823	64,008	+96.7%
As controls	23,023	101,027	26,300	+14.2%
<i>Total</i>	<u>55,561</u>	<u>169,850</u>	<u>90,308</u>	<u>+62.5%</u>
<i>LOUDSPEAKERS</i>				
As end items	17,169	35,907	32,429	+88.9%
As loudspeakers	8,164	19,593	15,586	+90.9%
<i>Total</i>	<u>25,333</u>	<u>55,500</u>	<u>48,015</u>	<u>+89.5%</u>
<i>RECORD CHANGERS</i>				
As end items	464	1,523	1,964	+323.3%
As record changers	1,842	3,055	2,171	+17.9%
<i>Total</i>	<u>2,306</u>	<u>4,578</u>	<u>4,135</u>	<u>+79.3%</u>

SOURCE: Marketing Services Department, Electronic Industries Association.