

EXHIBIT 4

APPENDIX TABLE III

U. S. BALANCE OF TRADE IN CONSUMER ELECTRONIC PRODUCTS AND COMPONENTS, 1964-1967
(In millions of dollars)

Class of Component	1964	1966	1967	% Change 1964-67	1st Quarter 1967	1st Quarter 1968	% Change 1st Qtr. 1967-68
CONSUMER ELECTRONIC PRODUCTS							
<i>EXPORTS</i>							
TV	\$ 29.5	\$ 35.5	\$ 31.8	+7.8%	\$ 7.5	\$ 7.4	-1.3%
Radio	8.1	10.3	12.0	+48.1%	2.6	2.8	+7.7%
Phonographs (new) ¹	2.1	2.6	2.8	+33.3%	0.6	0.6	-
Tape Recorders	24.5	21.4	21.7	-11.4%	5.2	5.7	+9.6%
Other	n.a.	7.0	8.3	n.a.	1.8	1.7	-5.6%
Total	\$ 64.2	\$ 76.8	\$ 76.6	+19.3%	\$ 17.7	\$ 18.2	+2.8%
<i>IMPORTS</i>							
TV	\$ 36.3	\$ 115.7	\$ 125.5	+245.7%	\$ 30.4	\$ 24.6	-19.1%
Radio	101.1	160.9	197.9	+95.7%	34.6	47.6	+37.6%
Phonographs	20.5	38.8	30.7	+49.8%	2.8	2.1	-25.0%
Tape Recorders	54.7	74.8	104.7	+91.4%	24.6	27.9	+13.4%
Other	n.a.	14.1	11.0	n.a.	2.8	1.9	-32.1%
Total	\$ 212.6	\$ 404.3	\$ 469.8	+121.0%	\$ 95.2	\$ 104.1	+9.3%
<i>BALANCE OF TRADE</i>							
TV	-6.8	-80.2	-93.7	-1277.9%	-22.9	-17.2	+24.9%
Radio	-93.0	-150.6	-185.9	-99.9%	-32.0	-44.8	-40.0%
Phonographs	-18.4	-36.2	-27.9	-51.6%	-2.2	-1.5	+31.8%
Tape Recorders	-30.2	-53.4	-83.0	-174.8%	-19.4	-22.2	-14.4%
Other	n.a.	-7.1	-2.7	n.a.	-1.0	-0.2	+80.0%
Total	\$ -148.4	\$ -327.5	\$ -393.2	-165.0%	\$ -77.5	\$ -85.9	-10.8%

(continued)