

EXHIBIT 4

APPENDIX TABLE III - page 2

(In millions of dollars)

Class of Component	1964	1966	1967	% Change 1964-67	1st Quarter 1967	1st Quarter 1968	% Change 1st Qtr. 1967-68
ACTIVE COMPONENTS							
<i>EXPORTS</i>							
Electron Receiving Tubes	\$ 14.6	\$ 16.9	\$ 13.5	-7.5%	\$ 4.1	\$ 3.4	-17.1%
TV Picture Tubes	11.2	16.0	19.3	+72.3%	5.7	2.1	-63.2%
Transistors ²	46.4	54.1	46.3	-0.2%	13.2	12.8	-3.0%
Total	\$ 72.2	\$ 87.0	\$ 79.1	+9.6%	\$ 23.0	\$ 18.3	-20.4%
<i>IMPORTS</i>							
Electron Receiving Tubes	\$ 15.2	\$ 33.3	\$ 21.3	+40.1%	\$ 7.8	\$ 5.5	-29.5%
TV Picture Tubes	0.7	6.9	16.4	+2242.9%	3.7	7.1	+91.9%
Transistors ²	5.6	28.7	26.7	+376.8%	6.1	8.5	+39.3%
Total	\$ 21.5	\$ 68.9	\$ 64.4	+199.5%	\$ 17.6	\$ 21.1	+19.9%
<i>BALANCE OF TRADE</i>							
Electron Receiving Tubes	\$ -0.6	\$ -16.4	\$ -7.8	-1200.0%	\$ -3.7	\$ -2.1	-43.2%
TV Picture Tubes	+10.5	+9.1	+2.9	-72.4%	+2.0	-5.0	-350.0%
Transistors ²	+40.8	+25.4	+19.6	-52.0%	+7.1	+4.3	-39.4%
Total	\$ +50.7	\$ +18.1	\$ +14.7	-71.0%	\$ +5.4	\$ -2.8	-151.9%

(continued)