

EXHIBIT 4

APPENDIX TABLE III - page 4

(In millions of dollars)

Class of Component	1964	1966	1967	% Change 1964-67	1st Quarter 1967	1st Quarter 1968	% Change 1st Qtr. 1967-68
OTHER COMPONENTS							
<i>EXPORTS</i>							
Loudspeakers	\$ 2.1	\$ 4.4	\$ 5.3	+152.4%	\$ 1.2	\$ 1.3	+8.3%
Earphones and Head Sets	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Microphones	n.a.	2.3	2.6	n.a.	0.7	0.7	-
Parts for Consumer							
Electronic Products							
and for Components	n.a.	61.8	74.1	n.a.	16.2	21.4	+32.1%
<i>Total</i>		\$ 68.5	\$ 82.0		\$ 18.1	\$ 23.4	+29.3%
<i>IMPORTS</i>							
Loudspeakers	\$ 4.7	\$ 10.4	\$ 10.6	+125.5%	\$ 2.5	\$ 2.9	+16.0%
Earphones and Head Sets	2.7	3.5	3.3	+22.2%	0.8	0.8	-
Microphones	2.1	4.1	4.1	+95.2%	1.1	0.9	-18.2%
Parts for Consumer							
Electronic Products							
and for Components	30.4	113.6	83.9	+176.0%	19.4	23.5	+21.1%
<i>Total</i>	\$ 39.9	\$ 131.6	\$ 101.9	+155.4%	\$ 23.8	\$ 28.1	+18.1%
<i>BALANCE OF TRADE</i>							
Loudspeakers	\$ -2.6	\$ -6.0	\$ -5.3	-103.8%	\$ -1.3	\$ -1.6	-23.1%
Earphones and Head Sets	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Microphones	n.a.	-1.8	-1.5	n.a.	-0.4	-0.2	-50.0%
Parts for Consumer							
Electronic Products							
and for Components	n.a.	-51.8	-9.8	n.a.	-3.2	-2.1	-34.4%

1 Excluding coin-operated.

2 Import data for rectifiers and diodes are not separately stated in U. S. foreign trade statistics. The classification "other semiconductor" in the import statistics includes, in addition to rectifiers and diodes, other types of semiconductors which are not primarily used in consumer electronic products. Hence,

(continued)