

EXHIBIT II

STATE OF NEW YORK,
County of New York, ss:

Affiant, being duly sworn, deposes and says as follows:

On June 1, 1967, accompanied by Mr. I. M. Mourad, IGE, Paris, I visited the subject customer located in Clamart, France just outside of Paris. The subject customer is Electricite de France.

The purpose of this visit was to present a description of our Power Circuit Breaker products for this customer's consideration and approval with the objective of becoming acceptable suppliers for their breaker requirements.

The customer was represented by:

Mr. Michaca, Directeur de Etudes de Recherche, E.D.F.

Mr. J. A. Duverny, Chief du Service Material, direction de l'Equipement du Rseau de Transport

Mr. P. M. Jouclar, Service du Material Electrique, Direction des Etudes and Recherche (also Assistant to Mr. Michaca)

Upon completion of my product descriptions, Mr. Michaca stated that there was no problem in applying our equipment to the E.D.F. system, in almost every voltage class, we have an excess of interrupting capability versus the breakers they were now buying.

At this point, they asked about prices and I gave them prices for five ratings of power circuit breakers. The prices given were essentially at the same price levels quoted to domestic U.S.A. utilities for those ratings considering the product modifications which apply.

To these prices we then added 17.6% tariff and then an additional 25% use tax. Mr. J. A. Duverny then said that all the prices with the exception of the 115 KV were competitive and "in the same range as domestic prices". At 115 KV, they buy a 2500 MVA unit which has a rather low price because it can be made as a single break device. I had no doubt that the prices given to E.D.F., except for the 115 KV, were lower than they now pay for this equipment supplied by French manufacturers.

I then asked, "Can I be allowed to tender quotations for this breaker request?" He replied, "At this time, I am not in the market for any breakers, however, if I was, I could not buy from you because it is our policy to buy only domestic products." He further stated that this has been their policy for about ten years and he expected it would continue so with the Government that now exists in France. I asked if this policy to buy only domestic products was an E.D.F. or Government policy and he replied that since E.D.F. was a Government owned utility, the policy he was speaking about was influenced by the same body.

The meeting then concluded with a tour of their testing laboratory and a luncheon.

Further deponent saith not.

Subscribed and sworn before this 25 day of April, 1968.

RICHARD E. BEDNAREK,
IRENE E. MORCHAND,
Notary Public.