

The Mexican customs item descriptions are somewhat complicated and it appears that the classifications may not be strictly adhered to. For example, Class 880:02:00 is more inclusive than 880:02:03 but more has been imported under 880:02:03 in 1962, probably because the ad valorem rate is 8% rather than 25% under 880:02:00.

It is very interesting that the value per pound of product imported under 880:02:00 from the United States is \$3.97 but from Germany is \$0.387. Under Item 880:02:03 the value per pound from the United States is \$1.40, United Kingdom \$1.16 and Germany \$1.21. It appears that some clerical errors may have been made and any conclusions should be made only after considerable study and research. As a matter of interest, the value per pound varies widely. At Coors net prices (list less dealer discount) 180 Size 1 casseroles are \$8.50/pound; 230 Size 0 crucibles are \$6.00/pound; while 522 Size 1 mortars and pestles are \$0.50/pound.

There is a relatively small amount of sophisticated industrial activity in Mexico at this time but more is developing. At present the main customers would be the universities, some high schools, the mining and smelting industry and the petroleum industry.

Many of the technicians in Mexico have been trained in Europe. Germany has been particularly active in selling many products to the Mexican market. Many technical persons desiring to emigrate into the United States reside in Mexico until they can enter the United States and thus are accustomed to German products.

The table of comparative prices (Table IV) shows prices F.O.B. Mexican port including freight and handling but not duty since it is not known what exact duty would be applied nor the weight of the shipment. Since Coors and the German porcelain would presumably be entered on an equal duty basis, the prices are on a comparable basis.

TABLE IV.—PRICES IN MEXICO WITHOUT DUTY (TYPICAL ITEMS)

Coors catalog No.	Description	Coors list plus 10 percent freight and handling	Haldenwanger (German) plus 20 percent freight and handling
180 size 1	Casserole	\$1.66	\$0.49
180 size 2	do	1.73	.58
180 size 3	do	1.96	.83
180 size 5	do	6.71	2.22
230 size 0	Crucible	.42	.17
230 size 1	do	.69	.22
230 size 2	do	.88	.25
240 size F	Crucible cover ¹	.31	.12
240 size G	do ¹	.32	.13
240 size 1	do ¹	.41	.14
270 size 3	Gooch crucible	1.25	.36
430 size 00A	Evaporating dish	.55	.40
430 size 2	do	1.05	.47
430 size 4A	do	1.46	.65
490 size 1	Buchner funnel	2.92	1.37
490 size 2A	do	6.26	2.27
490 size 4	do	11.67	5.18
510 size 4/0	Hirsch funnel	1.91	.79
522 size 2/0	Motar and pestle	1.54	.86
522 size 3	do	2.98	1.56

¹ Crucible cover for 230 crucibles.

EXHIBIT A

AUGUST 1, 1967.

ALABAMA

Central Scientific Company, 3232 11th Avenue North, Birmingham 4
W. H. Curtin & Company, 1210 South 20th Street, Birmingham
E. H. Sargent & Company, 3125 Seventh Avenue North, Birmingham 4

ALASKA

Van Waters & Rogers, 1415 East First Avenue, Anchorage