V. U.S. RAW MATERIAL EXPORTS

(a) Cattlehides

	Net exports (thousand hides)	Percent exports of domestic supply
1955	5,530	19.6
1960	6,568	23.8
1965	13,019	37.7
1967	11,603	32.5
1968 (1st 4 months)	3,793	32.1

(b) Calfskins and Kips

	Net exports (thousand hides)	Percent exports of domestic supply
1955	2,103	16.3
1960	766	8.9
1965	1,419	18.2
1967	1,612	26.4
1968 (1st 4 months)	660	33.7

Source: U.S. Department of Commerce, U.S. Department of Agriculture and Tanners' Council.

Mr. BURKE. Is there any further testimony?

Mr. GOLDSTEIN. Not at this time unless there are any questions?

Mr. BURKE. Are there any questions?

Mr. SCHNEEBELI. Mr. Goldstein, it is good to see you again. I remember the very fine display which your industry had over at the Congressional Hotel earlier this year. It was very persuasive, as you have been today. It is quite evident that you, as chairman of your industry group, are doing an excellent job in presenting to us graphically the situation of the industry. I think that your presentation has been excellent and congratulations.

Mr. Glass, your experience in Japan rather parallels my experience there in April in trying to persuade them as to the problem which their rising exports to us have created, particularly in the instance that I was concerned about at the time, my problem was their increasing exports of steel to us.

The bland reaction which I got from their legislators was, "We hope in 5 years' time to get around to trying to do something about this problem."

I think they are really taking advantage of our good nature, and it is about time we do something about it.

Mr. GOLDSTEIN. Thank you, Congressman.

Mr. SCHNEEBELI. Thank you for your testimony.

Mr. BURKE. Mr. Battin?

Mr. BATTIN. Yes, Mr. Chairman.

I don't think there is any question about my stated public stand on imports and quotas and tariff barriers, but you mentioned the export of hides.

Now, that was a bad thing, but don't we get into another real problem? I happen to represent an area which produces those hides. When a producer sees his price going up in available exports and then sees domestic industry, through the Commerce Department, be able to slap it down, he isn't very happy with it either. Where do we find the middle ground?

Mr. GLASS. Congressman, my answer to you would be that our objective should be to wed the interests of agriculture and industry and