

PRODUCT C—NONBENZENOID

	December 1967 ¹	January 1968 ²	July 1968 ³	1972, no ASP ³	1972, ASP ³
A. Into German market:					
1. American exporter:					
Total invoice price including border tax ⁴	11.23	11.71	11.57	11.99	11.99
Less border tax.....	.43	1.06	1.15	1.57	1.57
Net selling price.....	10.80	10.65	10.42	10.42	10.42
Less German duty.....	1.72	1.70	1.04	.67	1.04
Netback at border.....	9.08	8.95	9.38	9.75	9.38
2. Local German producer:					
Total invoice price including turnover or TVA tax.....	11.23	11.71	11.57	11.99	11.99
Less turnover or TVA.....	.81	1.06	1.15	1.57	1.57
Netback (net selling price).....	10.42	10.65	10.42	10.42	10.42
3. Potential net advantaging, American exporter (1-2).....		-.36	+.30	+.67	+.30
B. Into American market:					
1. German exporter:					
Total invoice price.....	13.10	13.10	13.10	13.10	13.10
Less U.S. duty.....	3.50	3.06	3.06	1.70	2.80
Subtotal.....	9.60	10.40	10.04	11.40	10.30
Less German turnover tax not rebated.....	.13				
Netback at border.....	9.47	10.04	10.04	11.40	10.30
2. Local American producer:					
Total invoice price.....	13.10	13.10	13.10	13.10	13.10
Netback.....	13.10	13.10	13.10	13.10	13.10
Potential net advantaging, German exporter (1-2).....		+.57	+.57	+1.93	+.56
C. Relative potential gain—German producer (B-A).....		+.93	+.27	+1.26	+.26

PRODUCT D—BENZENOID

A. Into German market:					
1. American exporter:					
Total invoice price including border tax ⁴	26.07	27.42	26.85	27.82	27.82
Less border tax.....	1.00	2.49	2.66	3.63	3.63
Net selling price.....	25.07	24.93	24.19	24.19	24.19
Less German duty.....	3.27	3.25	2.59	1.56	2.59
Netback at border.....	21.80	21.68	21.60	22.63	21.60
2. Local German producer:					
Total invoice price including turnover or TVA tax.....	26.07	27.42	26.85	27.82	27.82
Less turnover or TVA.....	1.88	2.49	2.66	3.63	3.63
Netback (net selling price).....	24.19	24.93	24.19	24.19	24.19
3. Potential net advantaging, American exporter (1-2).....		-.86	-.20	+.83	-.20
B. Into American market:					
1. German exporter:					
Total invoice price.....	24.39	24.39	24.39	24.39	24.39
Less U.S. duty.....	9.60	10.60	10.60	4.82	4.75
Subtotal.....	14.79	13.79	13.79	19.57	19.64
Less German turnover tax not rebated.....	.31				
Netback at border.....	14.48	13.79	13.79	19.57	19.64
2. Local American producer:					
Total invoice price.....	24.39	24.39	24.39	24.39	24.39
Netback.....	24.39	24.39	24.39	24.39	24.39
Potential net advantaging, German exporter (1-2).....		-.69	-.69	+5.09	+5.16
C. Relative potential gain—German producer (B-A).....		+.17	-.49	+4.26	+5.36

See footnotes at end of table.