FOREIGN TRADE AND TARIFF PROPOSALS

FRIDAY, JUNE 28, 1968

House of Representatives, COMMITTEE ON WAYS AND MEANS, Washington, D.C.

The committee met at 10 a.m., pursuant to notice, in the committee room, Longworth House Office Building, Hon. James A. Burke presiding.

Mr. Burke. The committee will come to order.

Our first witnesses this morning are on chemicals, the Synthetic

Organic Chemical Manufacturers Association.

Mr. Turchan, will you identify yourself and your associates for the record, please, and then you may proceed.

STATEMENTS OF THOMAS P. TURCHAN, PRESIDENT, SYNTHETIC ORGANIC CHEMICAL MANUFACTURERS ASSOCIATION; ROBERT C. BARNARD, COUNSEL (ALSO SPEAKING FOR DRY COLORS MANU-FACTURERS ASSOCIATION); AND CARL GERSTACKER, CHAIRMAN OF THE BOARD, MANUFACTURING CHEMISTS ASSOCIATION; ACCOMPANIED BY GEORGE V. EGGE, JR., ASSISTANT COUNSEL; AND RICHARD DAVIES, CONSULTANT, SOCMA

Mr. Turchan. Mr. Chairman and members of the committee, my name is Thomas P. Turchan. I am vice president of American Cyanamid Co. I appear here today as president of the Synthetic Organic Chemical Manufacturers Association—usually abbreviated SOCMA.

I am accompanied by our counsel, Mr. Robert C. Barnard of Wash-

I will summarize our position and will ask Mr. Barnard to present the factual information in support of our position. I am also accompanied by Dr. Richard Davies, president of Klein & Saks, a firm of consulting economists, which has prepared an economic analysis of the foreign trade picture. He will describe his study and present his conclusions to you after Mr. Barnard's statement. And by George Egge, assistant counsel.

Originally we had on our schedule that I would appear first, sir, but with the arrival of Mr. Gerstacker, who is president of MCA, we would like to request your permission to have him appear first and I

will follow him.

In the meantime I would also like to respectfully suggest to you, sir; that you allow the three associations who are represented here today to complete our testimony before you ask your questions, and I